Responsibility for annual consolidated financial statements
The Directors are responsible for the preparation of the consolidated financial statements for each financial year that give a true and fair view of the state of financial affairs of the Group at the end of the year and of its profit or loss. This responsibility includes ensuring that the Group:

a. keeps proper accounting records that disclose, with reasonable accuracy, the financial position of the company and its subsidiaries;

b. establishes adequate internal controls to safeguard its assets and to prevent and detect fraud and other irregularities; and

c. prepares its consolidated financial statements using suitable accounting policies supported by reasonable and prudent judgments and estimates, that are consistently applied.

Approval of annual consolidated financial statements
The annual consolidated financial statements were approved by the Board of Directors on 22 March 2013 and signed on its behalf by:

Kolapo Lawson
Chairman, Board of Directors

Thierry Tanoh
Group Chief Executive Officer

Nothing has come to the attention of the Directors to indicate that the company and its subsidiaries will not remain a going concern for at least twelve months from the date of this statement.

Report on the consolidated financial statements
We have audited the accompanying consolidated financial statements of Ecobank Transnational Incorporated and its subsidiaries (“the Group”) which comprise the consolidated statement of financial position as of 31 December 2012 and the consolidated income statement, consolidated statements of comprehensive income, changes in equity, cash flows, a summary of significant accounting policies and other explanatory notes.

Directors’ responsibility for the financial statements
The Directors are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and for such internal control, as the Directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors’ responsibility
Our responsibility is to express an independent opinion on the financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion
In our opinion, the accompanying consolidated financial statements give a true and fair view of the financial position of the Group as of 31 December 2012, and of its profit and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Report of the Independent Auditors to the Members of Ecobank Transnational Incorporated

Kolapo Lawson
Chairman, Board of Directors

Thierry Tanoh
Group Chief Executive Officer

PricewaterhouseCoopers
Chartered Accountants
Lagos, Nigeria
26 March 2013

PricewaterhouseCoopers, SA
Chartered Accountants
Abidjan, Côte d’Ivoire
26 March 2013

PricewaterhouseCoopers, SA
## Consolidated income statement

(All amounts in thousands of US dollars unless otherwise stated)

<table>
<thead>
<tr>
<th>Year ended 31 December</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Interest income</strong></td>
<td>1,356,967</td>
<td>878,493</td>
</tr>
<tr>
<td><strong>Interest expense</strong></td>
<td>(501,954)</td>
<td>(295,103)</td>
</tr>
<tr>
<td><strong>Net interest income</strong></td>
<td>855,013</td>
<td>583,390</td>
</tr>
<tr>
<td><strong>Insurance premium income</strong></td>
<td>7,826</td>
<td>2,466</td>
</tr>
<tr>
<td><strong>Insurance premium ceded to reinsurers</strong></td>
<td>(1,792)</td>
<td>(418)</td>
</tr>
<tr>
<td><strong>Net insurance premium</strong></td>
<td>6,034</td>
<td>2,048</td>
</tr>
<tr>
<td><strong>Fee and commission income</strong></td>
<td>524,632</td>
<td>404,475</td>
</tr>
<tr>
<td><strong>Fee and commission expense</strong></td>
<td>(28,214)</td>
<td>(21,453)</td>
</tr>
<tr>
<td><strong>Net fee and commission income</strong></td>
<td>496,418</td>
<td>383,022</td>
</tr>
<tr>
<td><strong>Lease income</strong></td>
<td>10,574</td>
<td>8,706</td>
</tr>
<tr>
<td><strong>Dividend income</strong></td>
<td>2,362</td>
<td>4,209</td>
</tr>
<tr>
<td><strong>Net trading income</strong></td>
<td>256,268</td>
<td>182,737</td>
</tr>
<tr>
<td><strong>Net losses from investment securities</strong></td>
<td>(3,570)</td>
<td>(549)</td>
</tr>
<tr>
<td><strong>Other operating income</strong></td>
<td>127,658</td>
<td>32,065</td>
</tr>
<tr>
<td><strong>Other income</strong></td>
<td>393,412</td>
<td>227,168</td>
</tr>
<tr>
<td><strong>Operating income before impairment loss</strong></td>
<td>1,750,877</td>
<td>1,195,628</td>
</tr>
<tr>
<td><strong>Impairment losses for loans and advances</strong></td>
<td>(140,936)</td>
<td>(85,748)</td>
</tr>
<tr>
<td><strong>Operating income after impairment loss</strong></td>
<td>1,609,941</td>
<td>1,109,880</td>
</tr>
<tr>
<td><strong>Insurance benefits</strong></td>
<td>-</td>
<td>53</td>
</tr>
<tr>
<td><strong>Insurance claims and loss adjustment expenses</strong></td>
<td>(4,194)</td>
<td>(772)</td>
</tr>
<tr>
<td><strong>Insurance claims and loss adjustments recovered from insurers</strong></td>
<td>2,148</td>
<td>26</td>
</tr>
<tr>
<td><strong>Expenses for acquisition of insurance and investment contracts</strong></td>
<td>(204)</td>
<td>(87)</td>
</tr>
<tr>
<td><strong>Staff expenses</strong></td>
<td>(577,571)</td>
<td>(346,660)</td>
</tr>
<tr>
<td><strong>Depreciation and amortization</strong></td>
<td>(132,369)</td>
<td>(81,846)</td>
</tr>
<tr>
<td><strong>Other operating expenses</strong></td>
<td>(545,114)</td>
<td>(403,418)</td>
</tr>
<tr>
<td><strong>Total operating expenses</strong></td>
<td>(1,601,304)</td>
<td>(1,059,704)</td>
</tr>
<tr>
<td><strong>Operating profit</strong></td>
<td>348,637</td>
<td>277,176</td>
</tr>
<tr>
<td><strong>Share of (loss) / profit of associates</strong></td>
<td>246</td>
<td>(633)</td>
</tr>
<tr>
<td><strong>Profit before income tax</strong></td>
<td>348,804</td>
<td>277,522</td>
</tr>
<tr>
<td><strong>Income tax expense</strong></td>
<td>(61,292)</td>
<td>(76,582)</td>
</tr>
<tr>
<td><strong>Profit for the year</strong></td>
<td>286,512</td>
<td>200,940</td>
</tr>
<tr>
<td><strong>Profit attributable to</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Owners of the parent</strong></td>
<td>249,743</td>
<td>182,207</td>
</tr>
<tr>
<td><strong>Non-controlling interests</strong></td>
<td>36,989</td>
<td>18,207</td>
</tr>
<tr>
<td><strong>Total profit</strong></td>
<td>286,732</td>
<td>206,840</td>
</tr>
</tbody>
</table>

### Earnings per share attributable to owners of the parent during the year (expressed in United States cents per share):

- **Basic**: 1.70
- **Diluted**: 1.30

---

## Consolidated statement of comprehensive income

(All amounts in thousands of US dollars unless otherwise stated)

<table>
<thead>
<tr>
<th>Year ended 31 December</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Profit for the year</strong></td>
<td>286,732</td>
<td>206,840</td>
</tr>
<tr>
<td><strong>Other comprehensive income</strong>:</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Exchange difference on translation of foreign operations</strong></td>
<td>(32,443)</td>
<td>(81,296)</td>
</tr>
<tr>
<td><strong>Available-for-sale investments</strong>:</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Net valuation gains/(losses) taken to equity</strong></td>
<td>58,555</td>
<td>(87,969)</td>
</tr>
<tr>
<td><strong>Reclassified to income statement</strong></td>
<td>(49)</td>
<td>(14)</td>
</tr>
<tr>
<td><strong>Property and equipment - net revaluation (loss)/gain</strong></td>
<td>(1,143)</td>
<td>21,874</td>
</tr>
<tr>
<td><strong>Taxation relating to components of other comprehensive income</strong></td>
<td>(43,024)</td>
<td>23,236</td>
</tr>
<tr>
<td><strong>Other comprehensive income for the year, net of tax</strong></td>
<td>(16,104)</td>
<td>(12,169)</td>
</tr>
<tr>
<td><strong>Total comprehensive income for the year</strong></td>
<td>268,628</td>
<td>82,671</td>
</tr>
<tr>
<td><strong>Total comprehensive income attributable to</strong>:</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Owners of the parent</strong></td>
<td>230,371</td>
<td>62,752</td>
</tr>
<tr>
<td><strong>Non-controlling interests</strong></td>
<td>38,257</td>
<td>19,919</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>268,628</td>
<td>82,671</td>
</tr>
</tbody>
</table>
### Consolidated statement of financial position

(All amounts in thousands of US dollars unless otherwise stated)

<table>
<thead>
<tr>
<th>As at 31 December</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and balances with central banks</td>
<td>1,983,628</td>
<td>1,707,380</td>
</tr>
<tr>
<td>Treasury bills and other eligible bills</td>
<td>825,883</td>
<td>745,943</td>
</tr>
<tr>
<td>Loans and advances to banks</td>
<td>2,175,156</td>
<td>2,558,590</td>
</tr>
<tr>
<td>Financial assets held for trading</td>
<td>92,854</td>
<td>5,570</td>
</tr>
<tr>
<td>Derivative financial instruments</td>
<td>143,417</td>
<td>155,015</td>
</tr>
<tr>
<td>Reinsurance assets</td>
<td>5,262</td>
<td>3,282</td>
</tr>
<tr>
<td>Loans and advances to customers</td>
<td>9,440,945</td>
<td>7,359,940</td>
</tr>
<tr>
<td>Investment securities: available-for-sale</td>
<td>2,318,253</td>
<td>2,551,507</td>
</tr>
<tr>
<td>Pledged assets</td>
<td>700,004</td>
<td>97,446</td>
</tr>
<tr>
<td>Investment in associates</td>
<td>21,077</td>
<td>3,436</td>
</tr>
<tr>
<td>Intangible assets</td>
<td>503,149</td>
<td>460,510</td>
</tr>
<tr>
<td>Property and equipment</td>
<td>881,316</td>
<td>820,366</td>
</tr>
<tr>
<td>Investment properties</td>
<td>196,588</td>
<td>72,177</td>
</tr>
<tr>
<td>Deferred income tax assets</td>
<td>93,746</td>
<td>38,752</td>
</tr>
<tr>
<td>Other assets</td>
<td>591,007</td>
<td>585,998</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td>19,950,335</td>
<td>17,161,912</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Liabilities</strong></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Deposits from other banks</td>
<td>662,201</td>
<td>936,612</td>
</tr>
<tr>
<td>Due to customers</td>
<td>14,620,478</td>
<td>12,076,495</td>
</tr>
<tr>
<td>Other deposits</td>
<td>369,860</td>
<td>170,099</td>
</tr>
<tr>
<td>Derivative financial instruments</td>
<td>129</td>
<td>10,270</td>
</tr>
<tr>
<td>Insurance liabilities</td>
<td>5,262</td>
<td>3,282</td>
</tr>
<tr>
<td>Borrowed funds</td>
<td>1,279,603</td>
<td>1,402,021</td>
</tr>
<tr>
<td>Other liabilities</td>
<td>732,659</td>
<td>1,029,084</td>
</tr>
<tr>
<td>Other provisions</td>
<td>26,040</td>
<td>11,210</td>
</tr>
<tr>
<td>Current income tax liabilities</td>
<td>44,151</td>
<td>42,992</td>
</tr>
<tr>
<td>Deferred income tax liabilities</td>
<td>79,262</td>
<td>3,748</td>
</tr>
<tr>
<td>Retirement benefit obligations</td>
<td>15,617</td>
<td>16,183</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td>17,773,863</td>
<td>15,702,576</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Equity</strong></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Equity attributable to the owners of the parent</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Share capital and premium</td>
<td>1,411,556</td>
<td>1,088,186</td>
</tr>
<tr>
<td>Retained earnings and reserves</td>
<td>597,187</td>
<td>274,019</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>2,008,743</td>
<td>1,354,205</td>
</tr>
</tbody>
</table>

| **Non-controlling interests** | 167,729 | 105,531 |
| **Total equity** | 2,176,472 | 1,459,336 |

| **Total liabilities and equity** | 19,950,335 | 17,161,912 |

### Consolidated statement of changes in equity

(All amounts in thousands of US dollars unless otherwise stated)

<table>
<thead>
<tr>
<th>As at 1 January 2011</th>
<th>866,709</th>
<th>282,250</th>
<th>6,388</th>
<th>1,155,347</th>
<th>157,263</th>
<th>1,292,610</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net changes in available for sale investments, net of tax</strong></td>
<td>-</td>
<td>-</td>
<td>(59,802)</td>
<td>(59,802)</td>
<td>-</td>
<td>(59,802)</td>
</tr>
<tr>
<td><strong>Currency translation differences</strong></td>
<td>-</td>
<td>-</td>
<td>(76,582)</td>
<td>(76,582)</td>
<td>-</td>
<td>(47,714)</td>
</tr>
<tr>
<td><strong>Net gains on revaluation of property</strong></td>
<td>-</td>
<td>-</td>
<td>16,929</td>
<td>16,929</td>
<td>-</td>
<td>16,929</td>
</tr>
<tr>
<td><strong>Net loss recognized directly in equity</strong></td>
<td>-</td>
<td>-</td>
<td>(119,455)</td>
<td>(119,455)</td>
<td>-</td>
<td>(124,169)</td>
</tr>
<tr>
<td><strong>Profit for the year</strong></td>
<td>182,207</td>
<td>-</td>
<td>182,207</td>
<td>24,633</td>
<td>206,840</td>
<td></td>
</tr>
<tr>
<td><strong>Total comprehensive income for the year</strong></td>
<td>-</td>
<td>-</td>
<td>162,752</td>
<td>19,919</td>
<td>282,671</td>
<td></td>
</tr>
</tbody>
</table>

**Dividend relating to 2010** | (39,653) | - | (39,653) | (15,319) | (54,972) |
| **Transfer to general banking reserves** | - | - | (10,722) | (10,722) | - | (10,722) |
| **Transfer to statutory reserve** | - | - | (22,617) | (22,617) | - | (22,617) |
| **Reclassification of share option reserve** | - | - | (13,037) | (13,037) | - | (13,037) |
| **Share options granted** | - | - | (12,538) | (12,538) | - | (12,538) |
| **Convertible loans - equity component** | - | - | 25,501 | 25,501 | - | 25,501 |
| **Net Proceeds from shares issued:** | | | | | |
| - **Private placement** | 187,320 | - | 187,320 | 3,493 | 190,813 |
| - **Share issue to purchase minority interest of Ecobank Nigeria** | 26,362 | 13,863 | - | 40,225 | (40,225) |
| - **Share option exercised** | 1,964 | - | - | 1,964 | - | 1,964 |
| - **Transfer from retained earnings - share option exercised** | 369 | 369 | - | - | - | - |
| - **Share issue expenses** | (2,538) | - | - | (2,538) | - | (2,538) |
| - **Elimination of investments in Oceanic subsidiaries** | (64,175) | - | (64,175) | - | (64,175) |
| **Total** | - | - | 1,268 | (18,105) | - | 1,268 |

<table>
<thead>
<tr>
<th>As 31 December 2011/ 1 January 2012</th>
<th>1,080,186</th>
<th>315,209</th>
<th>(41,190)</th>
<th>1,354,205</th>
<th>165,131</th>
<th>1,459,336</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net changes in available for sale investments, net of tax</strong></td>
<td>-</td>
<td>-</td>
<td>15,515</td>
<td>15,515</td>
<td>-</td>
<td>15,515</td>
</tr>
<tr>
<td><strong>Currency translation differences</strong></td>
<td>-</td>
<td>-</td>
<td>(10,722)</td>
<td>(10,722)</td>
<td>-</td>
<td>(10,722)</td>
</tr>
<tr>
<td><strong>Net gains on revaluation of property</strong></td>
<td>-</td>
<td>-</td>
<td>2,008,743</td>
<td>3,748</td>
<td>2,008,747</td>
<td></td>
</tr>
<tr>
<td><strong>Net loss recognized directly in equity</strong></td>
<td>-</td>
<td>-</td>
<td>(19,373)</td>
<td>(19,373)</td>
<td>-</td>
<td>(18,105)</td>
</tr>
<tr>
<td><strong>Profit for the year</strong></td>
<td>249,743</td>
<td>-</td>
<td>249,743</td>
<td>36,989</td>
<td>286,732</td>
<td></td>
</tr>
<tr>
<td><strong>Total comprehensive income for the year</strong></td>
<td>-</td>
<td>-</td>
<td>1,268</td>
<td>(18,105)</td>
<td>-</td>
<td>1,268</td>
</tr>
</tbody>
</table>

**Dividend relating to 2011** | (55,612) | - | (55,612) | (22,525) | (78,137) |
| **Adjustments to opening retained earnings** | - | - | 44,715 | - | 44,715 |
| **Transfer to general banking reserves** | - | - | (22,791) | (22,791) | - | (22,791) |
| **Transfer to statutory reserve** | - | - | (3,748) | (3,748) | - | (3,748) |
| **Reclassification of share option reserve** | - | - | 181 | 181 | - | 181 |
| **Gain on shares held in Ecobank Ghana used as purchase consideration** | - | - | 102,495 | 102,495 | - | 102,495 |
| **Share options granted** | - | - | 1,200 | 1,200 | - | 1,200 |
| **Additional non-controlling interest from Ecobank Ghana** | - | - | - | - | - | - |
| **Proceeds from shares issued:** | - | - | - | - | - | - |
| - **Private placement** | 350,000 | - | 350,000 | 15,444 | 365,444 |
| - **Treasury shares** | (13,247) | - | (13,247) | - | (13,247) |
| - **Share issue expenses** | (369) | - | (369) | - | (369) |
| **Total** | 1,411,556 | 830,192 | (33,005) | 2,084,738 | 167,729 | 2,176,472 |
## Consolidated statement of cash flows

(All amounts in thousands of US dollars unless otherwise stated)

<table>
<thead>
<tr>
<th>Year ended 31 December</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cash flows from operating activities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Profit before tax</td>
<td>348,024</td>
<td>277,422</td>
</tr>
<tr>
<td>Net trading income - foreign exchange</td>
<td>(190,450)</td>
<td>(171,613)</td>
</tr>
<tr>
<td>Net gain from investment securities</td>
<td>3,570</td>
<td>549</td>
</tr>
<tr>
<td>Fair value gain on investment properties</td>
<td>(33,735)</td>
<td>(2,969)</td>
</tr>
<tr>
<td>AMCON refund relating to acquisition of Oceanic Bank</td>
<td>(72,364)</td>
<td>-</td>
</tr>
<tr>
<td>Writeback on payables</td>
<td>-</td>
<td>(24,729)</td>
</tr>
<tr>
<td>Impairment losses on loans and advances</td>
<td>140,936</td>
<td>85,748</td>
</tr>
<tr>
<td>Impairment charges:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>- property and equipment</td>
<td>172</td>
<td>514</td>
</tr>
<tr>
<td>- doubtful receivables</td>
<td>7,809</td>
<td>9,034</td>
</tr>
<tr>
<td>(Profit) / loss on sale of property and equipment</td>
<td>(1,885)</td>
<td>343</td>
</tr>
<tr>
<td>Share of (loss) / profit of associates</td>
<td>615</td>
<td>(246)</td>
</tr>
<tr>
<td><strong>Income taxes paid</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Changes in operating assets and liabilities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>net (increase)/decrease in trading assets</td>
<td>(91,284)</td>
<td>5,233</td>
</tr>
<tr>
<td>net decrease in derivative financial assets</td>
<td>11,598</td>
<td>1,389</td>
</tr>
<tr>
<td>net decrease/(increase) in other treasury bills</td>
<td>70,932</td>
<td>(176,847)</td>
</tr>
<tr>
<td>net decrease/(increase) in loans and advances to banks</td>
<td>656,903</td>
<td>(744,641)</td>
</tr>
<tr>
<td>net increase in loans and advances to customers</td>
<td>(2,081,065)</td>
<td>(526,111)</td>
</tr>
<tr>
<td>net increase in surged assets</td>
<td>(622,668)</td>
<td>(97,446)</td>
</tr>
<tr>
<td>net (increase)/decrease in other assets</td>
<td>5,009</td>
<td>22,625</td>
</tr>
<tr>
<td>net increase in mandatory reserve deposits</td>
<td>495,543</td>
<td>(104,858)</td>
</tr>
<tr>
<td>net increase in other deposits</td>
<td>199,381</td>
<td>965,096</td>
</tr>
<tr>
<td>net increase in amounts due to customers</td>
<td>2,543,983</td>
<td>192,511</td>
</tr>
<tr>
<td>net (decrease)/increase in derivative liabilities</td>
<td>(16,141)</td>
<td>357</td>
</tr>
<tr>
<td>net increase in other provisions</td>
<td>14,830</td>
<td>5,027</td>
</tr>
<tr>
<td>net decrease in other liabilities</td>
<td>(296,425)</td>
<td>(2,732)</td>
</tr>
<tr>
<td>Net cashflow from/(used in) operating activities</td>
<td>555,379</td>
<td>162,483</td>
</tr>
<tr>
<td><strong>Cash flows from investing activities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Acquisition of subsidiaries, net of cash acquired</td>
<td>119,245</td>
<td>1,076,600</td>
</tr>
<tr>
<td>Purchase of software</td>
<td>38,711</td>
<td>56,294</td>
</tr>
<tr>
<td>Purchase of property and equipment</td>
<td>160,136</td>
<td>109,298</td>
</tr>
<tr>
<td>Proceeds from sale of property and equipment</td>
<td>286,732</td>
<td>131,819</td>
</tr>
<tr>
<td>Purchase of investment securities</td>
<td>(1,481,828)</td>
<td>(64,600)</td>
</tr>
<tr>
<td>Purchase of investment properties</td>
<td>(90,228)</td>
<td>111,140</td>
</tr>
<tr>
<td>Interest received</td>
<td>276,964</td>
<td>925</td>
</tr>
<tr>
<td>Proceeds from sale and redemption of securities</td>
<td>1,747,571</td>
<td>2,185,353</td>
</tr>
<tr>
<td>Net cashflow from/(used in) investing activities</td>
<td>357,946</td>
<td>(25,281)</td>
</tr>
<tr>
<td><strong>Cash flows from financing activities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(Payments of)/proceeds from borrowed funds</td>
<td>(272,944)</td>
<td>719,285</td>
</tr>
<tr>
<td>Proceeds of subscription of ordinary shares</td>
<td>344,677</td>
<td>3,493</td>
</tr>
<tr>
<td>Dividends paid to non-controlling shareholders</td>
<td>(22,525)</td>
<td>(15,319)</td>
</tr>
<tr>
<td>Dividends paid</td>
<td>(55,612)</td>
<td>(115,622)</td>
</tr>
<tr>
<td>Net cashflow from/(used in) financing activities</td>
<td>6,464</td>
<td>667,806</td>
</tr>
<tr>
<td>Net increase in cash and cash equivalents</td>
<td>586,861</td>
<td>280,042</td>
</tr>
<tr>
<td><strong>Cash and cash equivalents at start of year</strong></td>
<td>1,330,596</td>
<td>1,191,824</td>
</tr>
<tr>
<td>Effects of exchange rate differences on cash and cash equivalents</td>
<td>(104,404)</td>
<td>(141,270)</td>
</tr>
<tr>
<td><strong>Cash and cash equivalents at end of year</strong></td>
<td>1,813,053</td>
<td>1,330,596</td>
</tr>
</tbody>
</table>
### Parent Company’s financial statements

(All amounts in thousands of US dollars unless otherwise stated)

#### Income statement

<table>
<thead>
<tr>
<th></th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Interest income</td>
<td>19,679</td>
<td>9,532</td>
</tr>
<tr>
<td>Interest expense</td>
<td>(64,067)</td>
<td>(16,268)</td>
</tr>
<tr>
<td>Net interest income</td>
<td>(44,388)</td>
<td>(6,736)</td>
</tr>
<tr>
<td>Fees and commission income</td>
<td>38,706</td>
<td>27,951</td>
</tr>
<tr>
<td>Fees and commission expense</td>
<td>(798)</td>
<td>(134)</td>
</tr>
<tr>
<td>Net fees and commission income</td>
<td>37,908</td>
<td>27,817</td>
</tr>
<tr>
<td>Other operating income</td>
<td>85,731</td>
<td>898</td>
</tr>
<tr>
<td>Personnel expense</td>
<td>(25,333)</td>
<td>(13,591)</td>
</tr>
<tr>
<td>Depreciation and amortization expense</td>
<td>(5,370)</td>
<td>(1,743)</td>
</tr>
<tr>
<td>Other operating expense</td>
<td>(29,188)</td>
<td>(21,447)</td>
</tr>
<tr>
<td>Dividend income</td>
<td>103,873</td>
<td>86,897</td>
</tr>
<tr>
<td>Foreign exchange translation gain</td>
<td>(713)</td>
<td>217</td>
</tr>
<tr>
<td>Amortization of government grant</td>
<td>192</td>
<td>64</td>
</tr>
<tr>
<td>Profit for the year</td>
<td>122,712</td>
<td>72,376</td>
</tr>
</tbody>
</table>

#### Statement of comprehensive income

<table>
<thead>
<tr>
<th></th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Profit for the year</td>
<td>122,712</td>
<td>72,376</td>
</tr>
</tbody>
</table>

#### Statement of financial position

<table>
<thead>
<tr>
<th></th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Loans and advances to banks</td>
<td>298,242</td>
<td>378,760</td>
</tr>
<tr>
<td>Investment securities - available - for-sale</td>
<td>101,141</td>
<td>186,931</td>
</tr>
<tr>
<td>Investment in subsidiaries</td>
<td>2,228,926</td>
<td>1,607,612</td>
</tr>
<tr>
<td>Investments in associates</td>
<td>789</td>
<td>731</td>
</tr>
<tr>
<td>Investment properties</td>
<td>37,500</td>
<td>24,154</td>
</tr>
<tr>
<td>Property, plant and equipment</td>
<td>62,982</td>
<td>46,820</td>
</tr>
<tr>
<td>Intangible assets</td>
<td>927</td>
<td>927</td>
</tr>
<tr>
<td>Other assets</td>
<td>115,599</td>
<td>96,419</td>
</tr>
<tr>
<td>Total assets</td>
<td>2,846,548</td>
<td>2,342,354</td>
</tr>
<tr>
<td>Liabilities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Borrowed funds</td>
<td>757,996</td>
<td>714,840</td>
</tr>
<tr>
<td>Other liabilities</td>
<td>313,236</td>
<td>339,990</td>
</tr>
<tr>
<td>Retirement benefit obligations</td>
<td>4,313</td>
<td>3,699</td>
</tr>
<tr>
<td>Provision</td>
<td>267</td>
<td>1</td>
</tr>
<tr>
<td>Total liabilities</td>
<td>1,075,812</td>
<td>1,058,530</td>
</tr>
<tr>
<td>Equity</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Share capital</td>
<td>430,300</td>
<td>320,928</td>
</tr>
<tr>
<td>Share premium</td>
<td>994,500</td>
<td>759,258</td>
</tr>
<tr>
<td>Retained earnings</td>
<td>272,720</td>
<td>113,800</td>
</tr>
<tr>
<td>Other reserves</td>
<td>73,216</td>
<td>89,838</td>
</tr>
<tr>
<td>Total equity</td>
<td>1,770,736</td>
<td>1,283,824</td>
</tr>
<tr>
<td>Total liabilities and equity</td>
<td>2,846,548</td>
<td>2,342,354</td>
</tr>
</tbody>
</table>
Parent Company’s financial statements

(All amounts in thousands of US dollars unless otherwise stated)

### Statement of changes in equity

<table>
<thead>
<tr>
<th>Share capital</th>
<th>Share premium</th>
<th>Retained earnings</th>
<th>Other reserves</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>At 1 January 2011</strong></td>
<td>247,762</td>
<td>618,947</td>
<td>117,618</td>
<td>45,381</td>
</tr>
<tr>
<td>Profit for the year 2011</td>
<td>-</td>
<td>-</td>
<td>72,376</td>
<td>-</td>
</tr>
<tr>
<td>Valuation loss on available for sale investments</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>(4,937)</td>
</tr>
<tr>
<td><strong>Total comprehensive income</strong></td>
<td>-</td>
<td>-</td>
<td>72,376</td>
<td>(4,937)</td>
</tr>
<tr>
<td>Dividend relating to 2010</td>
<td>-</td>
<td>-</td>
<td>(39,653)</td>
<td>-</td>
</tr>
<tr>
<td>Share option written-back</td>
<td>-</td>
<td>-</td>
<td>(12,538)</td>
<td>-</td>
</tr>
<tr>
<td>Share option exercised</td>
<td>839</td>
<td>1,494</td>
<td>(10,856)</td>
<td>10,856</td>
</tr>
<tr>
<td>Convertible bond- equity component</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>25,501</td>
</tr>
<tr>
<td>Gain on partial disposal of investment in subsidiaries</td>
<td>-</td>
<td>-</td>
<td>25,501</td>
<td>-</td>
</tr>
<tr>
<td>Proceeds from issue of shares</td>
<td>72,255</td>
<td>141,427</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Share issue expenses</td>
<td>-</td>
<td>(2,538)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Reclassification</td>
<td>72</td>
<td>(13,037)</td>
<td>10,856</td>
<td>-</td>
</tr>
<tr>
<td><strong>At 31 December 2011/ 1 January 2012</strong></td>
<td>320,928</td>
<td>759,258</td>
<td>113,800</td>
<td>89,838</td>
</tr>
</tbody>
</table>

### Statement of cash flows

**Year ended 31 December**

<table>
<thead>
<tr>
<th>Cash flows from operating activities</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Profit for the year</td>
<td>122,712</td>
<td>72,376</td>
</tr>
<tr>
<td>Depreciation and amortization</td>
<td>5,370</td>
<td>1,743</td>
</tr>
<tr>
<td>Provision for gratuity</td>
<td>614</td>
<td>(145)</td>
</tr>
<tr>
<td>Dividend received</td>
<td>103,873</td>
<td>(86,897)</td>
</tr>
<tr>
<td>Interest expense</td>
<td>64,067</td>
<td>7,567</td>
</tr>
<tr>
<td>Share option (written-back)/granted</td>
<td>1,200</td>
<td>-</td>
</tr>
<tr>
<td>Share option exercise</td>
<td>-</td>
<td>(770)</td>
</tr>
<tr>
<td>Exchange gain</td>
<td>-</td>
<td>(217)</td>
</tr>
<tr>
<td>Amortization of government grant</td>
<td>-</td>
<td>(64)</td>
</tr>
<tr>
<td>Gain on fair valuation of investment property</td>
<td>-</td>
<td>(528)</td>
</tr>
<tr>
<td>Gain on disposal of investment in subsidiary</td>
<td>-</td>
<td>(13,346)</td>
</tr>
<tr>
<td>(Profit)/loss on disposal of property plant and equipment</td>
<td>-</td>
<td>26</td>
</tr>
<tr>
<td>Income on AMCON bonds</td>
<td>72,359</td>
<td>-</td>
</tr>
<tr>
<td>Loss on disposal of AFS investment</td>
<td>4,090</td>
<td>-</td>
</tr>
<tr>
<td>Interest paid</td>
<td>(56,616)</td>
<td>-</td>
</tr>
<tr>
<td>Accrued interest receivable</td>
<td>(4,335)</td>
<td>(3,626)</td>
</tr>
<tr>
<td><strong>Cash used in operating activities before changes in working capital</strong></td>
<td>(46,714)</td>
<td>(8,956)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Changes in working capital</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>- Net increase in other assets</td>
<td>(6,524)</td>
<td>(40,564)</td>
</tr>
<tr>
<td>- Net (decrease)/increase in other liabilities</td>
<td>(2,954)</td>
<td>34,668</td>
</tr>
<tr>
<td><strong>Net cash used in operating activities</strong></td>
<td>(56,199)</td>
<td>(14,852)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Cash flows from investing activities</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dividend received</td>
<td>103,873</td>
<td>86,897</td>
</tr>
<tr>
<td>Purchase of property, plant and equipment and intangible assets</td>
<td>(21,985)</td>
<td>(21,385)</td>
</tr>
<tr>
<td>Proceeds from the sale of property, plant and equipment</td>
<td>37</td>
<td>99</td>
</tr>
<tr>
<td>Addition to loans and advances</td>
<td>(23,467)</td>
<td>(219,805)</td>
</tr>
<tr>
<td>Repayment of loans and advances</td>
<td>2,326</td>
<td>14,009</td>
</tr>
<tr>
<td>Investment in subsidiaries</td>
<td>(459,109)</td>
<td>(182,921)</td>
</tr>
<tr>
<td>Proceeds from sale of investment in subsidiaries</td>
<td>-</td>
<td>5,610</td>
</tr>
<tr>
<td>Proceeds from sale of AFS investment</td>
<td>53,203</td>
<td>-</td>
</tr>
<tr>
<td>Investment in associates</td>
<td>-</td>
<td>(58)</td>
</tr>
<tr>
<td><strong>Net cash used in investing activities</strong></td>
<td>(344,180)</td>
<td>(316,625)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Cash flows from financing activities</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Proceeds from borrowings</td>
<td>85,906</td>
<td>552,145</td>
</tr>
<tr>
<td>Repayment of borrowed funds</td>
<td>(79,544)</td>
<td>(32,234)</td>
</tr>
<tr>
<td>Proceeds from share issue</td>
<td>350,000</td>
<td>-</td>
</tr>
<tr>
<td>Refund of deposit for share</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Share issue expenses</td>
<td>(5,383)</td>
<td>(2,538)</td>
</tr>
<tr>
<td>Dividend paid</td>
<td>(35,612)</td>
<td>(39,653)</td>
</tr>
<tr>
<td><strong>Net cash from financing activities</strong></td>
<td>295,365</td>
<td>474,720</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Net (decrease)/increase in cash and cash equivalents</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>- Net (decrease)/increase in cash and cash equivalents</td>
<td>(105,914)</td>
<td>143,243</td>
</tr>
<tr>
<td><strong>Cash and cash equivalent at the beginning of the year</strong></td>
<td>155,365</td>
<td>12,122</td>
</tr>
<tr>
<td><strong>Cash and cash equivalents at end of the year</strong></td>
<td>50,351</td>
<td>155,365</td>
</tr>
</tbody>
</table>