## **UNILEVER GHANA LIMITED**

## UNAUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31 DECEMBER 2016

## **Financial Highlights**

(All amounts are expressed in thousands of Ghana Cedi)

	2016	2015
Revenue	496,306	518,731
Operating profit	53,768	50,382
Profit before taxation	53,272	47,643
Profit after taxation	39,814	35,710
Operating profit margin	10.8%	9.7%
Earnings per share (Annualised) GH¢	0.6370	0.5714

#### FINANCIAL PERFORMANCE

Revenue showed a decline of 4.3%, (from GH¢518.7million to GH¢496.5million) reflecting the complex and challenging economic environment in the country as well as in the Region. Despite such challenges, Operating Profit improved from GH¢50.3million in 2015 to GH¢53.2million in 2016 on the back of cost savings and continues improvement culture across the organisation.

#### 2017 OUTLOOK

2017 will remain challenging and complex following intense competitor activities and volatility on commodity costs. However, Q4 2016 has been used to prepare the Business context for 2017.

# Statement of Comprehensive Income for the period ended 31 December 2016

(All amounts are expressed in thousands of Ghana Cedis)

	2016	2015	
Revenue	496,306	518,7 <mark>3</mark> 1	
Cost of sales	(345,483)	(370,985)	
Gross profit	150,823	147,746	
Distribution expenses	(10,554)	(10,3 <mark>9</mark> 0)	
Brand & marketing investment expenses	(25,902)	(27,083)	
General & Administrative expenses	(58,474)	(58,2 <mark>0</mark> 4)	
Restructuring expenses	(3,275)	(2,447)	
Other income	1,150	760	
Operating Profit	53,768	50,382	
Finance income	322	73	
Finance costs	(818)	(2,81 <mark>2</mark> )	
Profit before taxation	53,272	47,64 <mark>3</mark>	
Taxation	(13,459)	(11,933)	
Profit after taxation	39,814	35,710	
		======	
Basic Earnings per share (GHS)	0.6370	0.5714	

#### Statement of Financial Position as at 31 December 2016

(All amounts are expressed in thousands of Ghana Cedis)

	2016	2015
Non current asset		
Property, plant and equipments	101,066	77,273
Intangible assets	1,378	3,792
Investments in subsidiaries	10	10
Employee Benefits		6,671
Total Non-Current Assets	102,455	87,746
Current assets	L	
Employee Benefits	5 704	
Inventories	5,704 54,280	49 012
Trade and other receivables		48,013
Prepayments	54,695 18,598	50,347 2,657
Related party receivables		
Current tax	133,549	88,673 600
Cash & Bank	0.111	
Casti & Datik	9,111	29,214
Total Current Assets	275,936	219,504
Total Assets	378,391	307,250
	======	======
Equity		1
Share capital	1,200	1,200
Capital surplus	204	204
Share deals	81	81
Retained earnings	74,933	62,463
Total equity	76,418	63,948
Non current liabilities		
Employee benefit obligation	4,048	3,709
Deffered tax	5,630	4,229
Total Non-Current Liabilities	9,678	7,938
Current liabilities		
Bank overdraft	F 625	
Trade and other payables	5,635	64.026
Related party payables	84,251	64,926
Dividend payables	195,797	164,260
Provisions	3,042	3,053
Current tax	3,151	3,125
Current tax	419	-
Total current liabilities	292,295	235,364
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Total liabilities	301,973	243,302
Total equity and total liabilities	378,391	307,250
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The financial statements do not contain untrue statements, misleading facts or omit material facts to the best of our knowledge.

Managing Director

( ZIOBEIETON YEO)

Supply Chain Director

JOSEPH AMUNA)

# Statement of changes in equity for the quarter three ended 31 December 2016

(All amounts are expressed in thousands of Ghana cedis)

	Stated capital	Capital surplus account	Retained earinings	Share deals account	Total equity
Balance at 1 January 2016	1,200	204	62,463	81	6 <mark>3,948</mark>
	Sold Process for tracket		(2,333)		(2,333)
Comprehensive income	.m.)		39,814	-	39,814
Profit for the year			(25,011)		(25,011)
Dividend paid	=				
Balance at 31 December 2016	1,200	204	74,933	81	76,418
	====	=====	=====	=====	HEEFER I
			1=1		
Year ended 31 December 2015					
2015	1,200	204	30,108	81	31,593
Balance at 1 January 2015	_,		(3,355)		(3,355)
Comprehensive income	100	-	35,710	-	35,710
Profit for the year					li li L <mark>a</mark> aaaaa
Balance at 31 December 2015	1,200	204	62,463	81	63,948
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### Notes to the Financial statements

# 1a. BASIS OF ACCOUNTING

The financial statements have been prepared using the same accounting policies as in the published 2015 Annual Report and Financial Statements.

#### 1b. Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and in the manner required by the Companies Act, 1963 (Act 179).

#### 1c. Basis of measurement

The financial statements have been prepared under the historical cost convention