

Ray Sowah – Profile

Ray Sowah has been a Banker in the City of London for 30 years and has worked extensively in the erstwhile Ghana Commercial Bank London Branch, Ghana International Bank London and Bank of Montreal Capital Markets, London.

He is a commercially astute Business Banker & Lawyer with a consistent record of success in optimising the market, revenue, profit and service performance of organisations operating in challenging environments. He has held senior management positions in Compliance, International Trade Finance, Retail Banking, Business Development and in the UK Capital Markets.

Some of his achievements include:

- “ Liaised with James Capel and Lonrho in the sale of shares in Ashanti Goldfields Corp
- “ Drafted Foreign Exchange Retention Agreements involving Ghanaian gold mining companies
- “ Advised Ghana Commercial Bank Ghana & Social Security Bank on the sale of their shares to the Ghanaian diaspora
- “ Interpreted various financial legislation and their effect in practice
- “ Built relationships with the Prudential Regulatory Authority and Financial Conduct Authority, UK
- “ Played a lead role in the annual syndication of Ghana Cocoa Board’s receivables backed loans
- “ Developed new correspondent banking relationships throughout West Africa
- “ Built significant relationships with money transfer companies
- “ Structured finance for the purchase of oil for Ghana

Ray Sowah attended Mfantshipm School, Cape Coast, and has a BA Honours Degree in English & Philosophy from the University of Ghana, Legon. He is a Barrister at Law and Solicitor of the Supreme Court of Ghana and a member of the British Banker Association, Business Council for Africa and the Association of Foreign Banks, all in London.