



# FAN MILK LIMITED

## Un-Audited Financial Statements for the nine months ended September 30, 2017

### STATEMENT OF COMPREHENSIVE INCOME FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017

	2017 GH¢'000	2016 GH¢'000
Revenue	334,326	275,271
Cost of Sales	(176,254)	(138,520)
<b>Gross Profit</b>	<b>158,073</b>	<b>136,751</b>
Sales and Distribution Costs	(78,444)	(55,599)
Administrative Expenses	(18,582)	(17,737)
Depreciation & Amortisation	(15,359)	(9,830)
Other Income	2,537	2,485
<b>Operating Profit</b>	<b>48,224</b>	<b>56,070</b>
Finance Income	1,519	6,309
Finance Cost	(1,175)	(1,126)
<b>Net Profit before tax</b>	<b>48,568</b>	<b>61,253</b>
Taxation	(13,573)	(15,335)
<b>Net Profit after tax</b>	<b>34,995</b>	<b>45,918</b>
Other Comprehensive Income	0	0
<b>Total Comprehensive Income</b>	<b>34,995</b>	<b>45,918</b>
Number of Shares outstanding	116,207,288	116,207,288
Earnings per Share	0.30	0.40

### STATEMENT OF FINANCIAL POSITION AT SEPTEMBER 30, 2017

ASSETS		
<b>Non-current assets</b>		
Property, Plant and Equipment	171,380	131,753
	<b>171,380</b>	<b>131,753</b>
<b>Current Assets</b>		
Inventories	63,432	47,693
Trade and Other Receivables	9,252	7,065
Bank and Cash Balances	24,822	23,937
	<b>97,506</b>	<b>78,695</b>
<b>TOTAL ASSETS</b>	<b>268,886</b>	<b>210,449</b>

### COMMENTS TO THE FINANCIAL STATEMENTS:

Revenue for Fan Milk Limited increased by 21.5% compared to the same period last year. The increase was achieved predominantly due to strong volume growth in the year and the introduction of a new product FanMaxx into the market. Cost of sales increased as compared to same period last year by 27.2%, due to inflation and devaluation of the Cedi, resulting in a Gross Profit of GHS 158.0 million, an increase of 15.6%. Operating Profit decreased by 14.0% due to sales and distribution costs linked to the launch of FanMaxx. For the same reasons, Net Profit before Tax also decreased by 20.7% compared to same period last year.

### STATEMENT OF CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017

	2017 GH¢'000	2016 GH¢'000
<b>Cash Flows from Operating Activities</b>		
Cash generated from Operations	41,556	21,379
Interest Paid	(1,175)	(1,126)
Interest Received	1,519	6,309
Tax Paid	(13,354)	(12,637)
<b>Net Cash Generated from Operating Activities</b>	<b>28,546</b>	<b>13,925</b>
<b>Cash Flows from Investing Activities</b>		
Purchase of Property, Plant and Equipment	(30,975)	(76,694)
Proceeds from sale of Property, Plant and Equipment	1,128	271
<b>Net Cash used in Investing Activities</b>	<b>(29,847)</b>	<b>(76,423)</b>
<b>Cash Flows from Financing Activities</b>		
Dividends Paid	(139)	(11,236)
<b>Net Cash used in Financing Activities</b>	<b>(139)</b>	<b>(11,236)</b>
(Decrease) in Cash and Cash Equivalents	(1,440)	(73,734)
Cash and Cash Equivalents at January 1	26,262	97,671
<b>Cash and Cash Equivalents at September 30</b>	<b>24,822</b>	<b>23,937</b>

### NOTES TO THE FINANCIAL STATEMENT FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these quarterly financial statements are consistent to that of the most recent Annual Report and Accounts.

2. The financial statement have been prepared in accordance with International Financial Reporting Standards (IFRS).

3. Distribution cost and administrative expenses include:

	2017 GH¢'000	2016 GH¢'000
Directors Remuneration	2,373	1,084
Auditors Remuneration	183	85
Donations	0	0

4. Other Income

	2017	2016
Profit on Sale of Fixed Assets	923	464
Sale of Scraps	174	139
Rent Income	136	492
Bad debt recovered	74	29
Exchange gain	1,229	1,364

TO THE BEST OF OUR KNOWLEDGE THE FINANCIAL STATEMENTS DO NOT CONTAIN UNTRUE STATEMENTS, MISLEADING FACTS OR OMIT MATERIAL FACTS

Dr. Charles Mensa  
Board Chairman

Stephane Couste  
Managing Director