



**SAM-WOODE LTD**

*EDUCATIONAL PUBLISHERS*



UNAUDITED FINANCIAL STATEMENTS FOR THE  
THREE MONTHS ENDED 31<sup>ST</sup> MARCH, 2018.

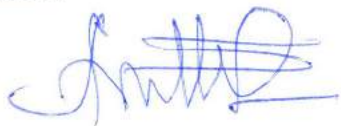
**SAM-WOODE LTD**  
**STATEMENTS OF UN-AUDITED COMPREHENSIVE INCOME**  
**FOR THE YEAR ENDED 31ST MARCH, 2018**

|  | NOTES | 2017<br>GH¢                 | 2016<br>GH¢                 |
|--|-------|-----------------------------|-----------------------------|
| Turnover   | 2     | 68,078                      | 487,328                     |
| <b>Less: Cost of sales</b>                         | 3     | <u>(120,048)</u>            | <u>(128,503)</u>            |
| <b>Gross Profit</b>                                |       | 188,126                     | 615,831                     |
| <b>Add: Foreign Copy-Rights Sales Income</b>       |       | <u>                    </u> | <u>-</u>                    |
|  |       | 188,126                     | 615,831                     |
| <b>Less: Production Overheads:</b>                 |       | <u>                    </u> | <u>-</u>                    |
| <b>Gross Profit / (Loss)</b>                       |       | (51,970)                    | 358,825                     |
| <b>Less: Administrative &amp; General Expenses</b> | 5     | <u>(314,660)</u>            | <u>(333,489)</u>            |
| Operating Profit / (loss) before Interest          |       | (366,630)                   | 25,336                      |
| <b>Add: Other Income</b>                           | 4     | <u>6,400</u>                | <u>26</u>                   |
| Profit / (Loss) Before Interest & Taxation         |       | (360,230)                   | 25,362                      |
| <b>Less: Interest on Loan</b>                      |       | <u>(109,925)</u>            | <u>(13,939)</u>             |
| Net Profit Before Taxation                         |       | (470,154)                   | 11,424                      |
| <b>Less: National Reconstruction Levy</b>          |       | -                           | -                           |
| Taxation Provision                                 | 13    | <u>-</u>                    | <u>(2,285)</u>              |
| Profit/(Loss) After Tax                            |       | <u>(470,154)</u>            | <u>9,139</u>                |
| <b>Other Comprehensive Income</b>                  |       | <u>                    </u> | <u>                    </u> |
| Total Comprehensive Income for the Period          |       | <u><u>(470,154)</u></u>     | <u><u>9,139</u></u>         |
| <b>Basic Earnings Per share</b>                    |       | <b>(0.0215)</b>             | <b>0.0004</b>               |

**SAM-WOODE LIMITED**  
**STATEMENT OF FINANCIAL POSITION**  
**AS AT MARCH 31, 2018**

|   | Note   | 2018<br>GH¢        | 2017<br>GH¢        |
|---|--------|--------------------|--------------------|
| <b><u>Non-Current Assets</u></b>                                |        |                    |                    |
| Property, Plant & Equipment                                     | 14     | 3,513,250          | 2,720,679          |
|   |        | <b>3,513,250</b>   | <b>2,720,679</b>   |
| <br>Books Development Cost                                      | <br>14 | <br>377,554        | <br>443,636        |
|   |        | <b>3,890,803</b>   | <b>3,164,315</b>   |
| <b><u>Current Assets:</u></b>                                   |        |                    |                    |
| Stock   | 6      | 79,077             | 115,679            |
| Trade and Other Receivables                                     | 7      | 60,189             | 358,431            |
| Cash & Bank   | 8      | 113,062            | 167,624            |
| Short Term Investment   |        | -                  | -                  |
| Taxation  |        | 18,900             | -                  |
|   |        | <b>271,228</b>     | <b>641,734</b>     |
| <b><u>Less: Current Liabilities:</u></b>                        |        |                    |                    |
| Trade & Other Payables  | 9      | 339,768            | 1,335,909          |
| Dividend payable  |        | 200,508            | 200,508            |
| Short Term Loan   | 11     | 1,775,971          | 613,939            |
| Bank Overdraft  |        | -                  | -                  |
| Taxation  |        | -                  | 49,195             |
| Deferred Tax  |        | 299,910            | -                  |
|   |        | <b>2,616,156</b>   | <b>2,199,551</b>   |
| <b><u>Net Current Assets before Non-Current Liabilities</u></b> |        | <b>(2,344,928)</b> | <b>(1,557,817)</b> |
| <b><u>Less: Medium Term Liabilities:</u></b>                    |        |                    |                    |
| Research Fund   |        | (188,109)          | (188,109)          |
|   |        | -                  | -                  |
|   |        | <b>(2,533,037)</b> | <b>(1,745,926)</b> |
| <b>Net Assets</b>   |        | <b>1,357,766</b>   | <b>1,418,389</b>   |
| <b><u>Represented By:</u></b>                                   |        |                    |                    |
| Stated Capital  |        | 220,990            | 220,990            |
| Capital Surplus Account   |        | 1,070,549          | -                  |
| Income Surplus/( Deficit) Account                               |        | 66,227             | 1,197,484          |
|   |        | <b>1,357,766</b>   | <b>1,418,474</b>   |
| <br><b>Liquidity Ratio:</b>                                     |        | <br><b>0.104</b>   | <br><b>0.292</b>   |

Director:



Director:



**SAM-WOODE LTD**  
**STATEMENT OF CASH FLOW**  
**FOR THREE MONTHS ENDED 31ST MARCH, 2018**

|  | GH¢                | Actual<br>2018<br>GH¢ | GH¢                | Actual<br>2017<br>GH¢ |
|--|--------------------|-----------------------|--------------------|-----------------------|
| <b>Reconciliation of Operating Profit/(Loss) to Net Cash Inflow from Operating Activities:</b> |                    |                       |                    |                       |
| Net Profit/(Loss) Before Interest and Taxes  | -                  | (366,630)             |                    | 25,335                |
| Depreciation & Write offs  | 94,998             |                       | 97,142             |                       |
| Book Development Cost Amortised  | 25,170             |                       | 37,447             |                       |
|  | -                  |                       |                    |                       |
| Interest Received  | 6,400              |                       | 16                 |                       |
| Interest Paid  | (109,925)          |                       | (13,939)           |                       |
| Tax Paid   | (900)              |                       | <u>6,000</u>       |                       |
| Dividend Paid  |                    |                       | <u>-</u>           |                       |
|  |                    | 15,744                |                    | 126,666               |
| <b>Net Cash Inflow From Trading Activities Before Changes In Working Capital</b>               |                    | <b>15,744</b>         |                    | <b>152,001</b>        |
| <b>Working Capital Changes</b>   |                    |                       |                    |                       |
| Decrease/ (Increase) in Inventories  | 36,602             |                       | (3,444)            |                       |
| Decrease/ (Increase) in Receivables  | 298,242            |                       | 1,925,534          |                       |
| (Decrease)/ Increase in Trade & Other Payables   | <u>(1,610,470)</u> |                       | <u>(2,347,786)</u> |                       |
|  |                    | <u>(1,275,626)</u>    |                    | <u>(425,696)</u>      |
| <b>Net Cash Inflow from Operating Activities</b>   |                    | <b>(1,259,882)</b>    |                    | <b>(273,695)</b>      |
| <b>Investment Activities:</b>  |                    |                       |                    |                       |
| Purchase of Fixed Assets   | (19,500)           |                       | (25,749)           |                       |
| Text Book Development Costs  | 66,082             |                       | 60,401             |                       |
| Proceeds from Sale of Fixed Assets   | <u>-</u>           |                       | <u>-</u>           |                       |
| Net Cash Inflow / (Out flow) from Investing Activities   |                    | <u>46,582</u>         |                    | <u>34,652</u>         |
| <b>Net Cash Inflow / (Outflow) before Financing</b>  |                    | <b>(1,213,299)</b>    |                    | <b>(239,043)</b>      |
| <b>Financing</b>   |                    |                       |                    |                       |
| Short Term Loan Received   |                    | <u>1,162,032</u>      | 461,083            |                       |
| Short Term Loan Re-paid  |                    |                       | -                  |                       |
| <b>Net Cash Inflow /(Outflow) from Financing</b>   |                    | <b>1,162,032</b>      |                    | <b>461,083</b>        |
| <b>Net (Decrease) / Increase in Cash &amp; Cash Equivalents</b>                                |                    | <b>(51,267)</b>       |                    | <b>222,040</b>        |
| Cash & Cash Equivalents at 1st April   |                    | <u>164,329</u>        |                    | <u>(57,712)</u>       |
| Cash & Cash Equivalents at 31st March  |                    | <u><b>113,062</b></u> |                    | <u><b>164,329</b></u> |
| <b>Analysis of Changes in Cash and Cash Equivalents As shown in the Balance Sheet</b>          |                    |                       |                    |                       |
| <b>Analysis of Cash &amp; Bank Balances</b>  |                    |                       |                    |                       |
| Cash & Bank Balances   |                    | 113,062               |                    | 164,328               |
|  |                    | <u><b>113,062</b></u> |                    | <u><b>164,328</b></u> |



**STATEMENT OF CHANGES IN EQUITY**

|                                    | Stated<br>Capital<br>GH¢ | Capital<br>Surplus<br>Account<br>GH¢ | Income<br>Surplus<br>Account<br>GH¢ | Total<br>GH¢     |
|------------------------------------|--------------------------|--------------------------------------|-------------------------------------|------------------|
| <b>At 1st. January, 2018</b>       | 220,990                  | 1,070,549                            | 1,078,292                           | 2,369,831        |
| Net Profit / (Loss) for the period | -                        | -                                    | (470,154)                           | (470,154)        |
|                                    | -                        | -                                    | -                                   | -                |
|                                    | <hr/>                    | <hr/>                                | <hr/>                               | <hr/>            |
| <b>At 31st March, 2017</b>         | <b>220,990</b>           | <b>1,070,549</b>                     | <b>608,138</b>                      | <b>1,899,677</b> |

**SAM-WOODE LTD**  
**Notes to the Financial Statements**  
**for The Three Months Ended 31st March, 2018**

**1 Accounting Policies:**

The significant Accounting Policies adopted by the Company and which have been used in preparing these Accounts are as follows:

**a) Basis of Accounting**

These Accounts have been prepared under the historic cost convention.

**b) Depreciation:**

Assets owned by the Company are stated at cost less accumulated depreciation. Depreciation is computed using the straight line method so as to write off the cost over the estimated useful lives of the Assets.

The principal annual rates used for this purpose are as follows:

|                                      | %  |
|--------------------------------------|----|
| Land and Building                    | 5  |
| Plant and Machinery                  | 10 |
| Furniture and Fittings               | 20 |
| Motor Vehicle                        | 25 |
| Library Property Copyright           | 10 |
| Production Digital printing Machines | 33 |
| Office Equipment                     | 20 |
| Library Books and Loose Tools        | 50 |

**c) Deposit Account/ Foreign Exchange**

Transaction denominated in foreign currencies are translated into cedis at the rates ruling at the dates of the transaction. Monetary Assets and Liabilities denominated in foreign currencies at the Balance Sheet date are translated at the rates ruling at the dates. These translation differences are dealt with in the Profit & Loss Account.

**d) New Books Development Cost**

Investments in New Titles for Textbooks are capitalized as Origination Cost. Complete amortization of origination cost of any title is spread over the first twenty thousand copies sold or over a four (4) year period which ever comes first.

## 2 Sales -

Sales have been arrived at after discount allowed, returns and all other legitimate deductions made from Gross Sales.

|                            | CURRENT YEAR<br>TO DATE<br>GH¢ | PREVIOUS YEAR<br>TO DATE<br>GH¢ |
|----------------------------|--------------------------------|---------------------------------|
| <b>TURNOVER</b>            |                                |                                 |
| Copy-Rights Licence Income | 25,360                         | 3,973                           |
| Open Market Sales          | 42,718                         | 483,355                         |
|                            | -                              | -                               |
|                            | <b>68,078</b>                  | <b>487,328</b>                  |

## 3 Cost of Sales

|   |                |                |
|---|----------------|----------------|
| Press Production Expenses               | 30,479         | 77,861         |
|   | -              | -              |
|   | <b>30,479</b>  | <b>77,861</b>  |
| Stock of Finished Goods at 1st January  | 79,077         | 79,077         |
| Closing Stock of Work-inProgress        |                | (32,830)       |
| Stock of Finished Goods at 30th June    | (79,562)       | (82,849)       |
|   | <b>29,993</b>  | <b>41,259</b>  |
| Depreciation                            | 64,884         | 49,797         |
| Text Book Development Cost              | 25,170         | 37,447         |
| Other Cost of Sales (Contract Printing) |                | -              |
|   | <b>120,048</b> | <b>128,503</b> |

**SAM-WOODE LTD**  
**Notes to the Financial Statements**  
**for The Three Months Ended 31st March, 2018**

|   | CURRENT<br>YEAR TO DATE<br>GH¢ | PREVIOUS<br>YEAR TO DATE<br>GH¢ |
|---|--------------------------------|---------------------------------|
| <b>4 Other Income :</b>                       |                                |                                 |
| Interest Income                               | -                              | -                               |
| Stationery Sales & Other Income               | 6,400                          | 26                              |
|   | <u>-</u>                       | <u>-</u>                        |
|   | <b>6,400</b>                   | <b>26</b>                       |
|   | <u><u>6,400</u></u>            | <u><u>26</u></u>                |
| <br>  |                                |                                 |
| <b>5 Selling And Administrative Costs:</b>    |                                |                                 |
| Directors Remuneration                        | 13,875                         | 13,875                          |
| Audit Fees                                    | 12,000                         | 12,000                          |
| Depreciation                                  | 28,505                         | 47,345                          |
| Staff Cost                                    | 66,176                         | 61,158                          |
| Travelling And Transport                      | 17,418                         | 18,862                          |
| Donation                                      | -                              | 5,650                           |
| General Repairs And Maintenance               | 13,007                         | 1,520                           |
| Rent and Rate                                 | 19,020                         | 18,900                          |
| Motor Vehicle Repairs And Maintenance         | 6,256                          | 11,334                          |
| Registration, Licence, Doc., & Subscription   | 19,483                         | 16,329                          |
| Selling And Distribution Expense              | 9,956                          | 21,243                          |
| Other General And Administrative Expense      | 108,964                        | 105,273                         |
|   | <u><b>314,660</b></u>          | <u><b>333,489</b></u>           |
| <b>STAFF COST</b>                             |                                |                                 |
| Salaries and Wages                            | 53,774                         | 51,878                          |
| Employer's Contribution- SSF                  | 4,534                          | 5,230                           |
| Staff Training and Development                | 935                            | 1,600                           |
| Medical Expenses                              | 6,932                          | 2,450                           |
|   | <u>66,176</u>                  | <u>61,158</u>                   |
| <br>  |                                |                                 |
| <b>6 Income Surplus Account</b>               |                                |                                 |
| Balance Brought Forward                       | 536,381                        | 1,188,398                       |
| <b>Add:</b> Net Profit/(Loss) for the period. | (470,154)                      | 9,139                           |
|   | <u>66,227</u>                  | <u>1,197,537</u>                |
| <b>Less:</b> Dividend Declared                | -                              | -                               |
| <b>Less:</b> Transfer to Research Fund        | -                              | -                               |
| <b>Balance Carried Forward</b>                | <u><u>66,227</u></u>           | <u><u>1,197,537</u></u>         |



**SAM-WOODE LTD**  
**Notes to the Financial Statements**  
**for The Three Months Ended 31st March, 2018**

|  | CURRENT YEAR<br>TO DATE | PREVIOUS YEAR<br>TO DATE |
|--|-------------------------|--------------------------|
|  | GH¢                     | GH¢                      |
| <b>7 Stock :</b>                         |                         |                          |
| SWL Finished Goods                       | 79,077                  | 82,849                   |
| Raw Materials                            | -                       | -                        |
|  | <u>79,077</u>           | <u>82,849</u>            |
| <br><b>8 Trade &amp; Sundry Debtors</b>  |                         |                          |
| This consist of the following:-          |                         |                          |
| Trade Debtors                            | 30,813                  | 284,955                  |
| Staff Debtors                            | 4,576                   | 2,083                    |
| Sundry Debtors                           | -                       | -                        |
| Prepayments                              | 4,800                   | 39,393                   |
| Royalty Advances                         | 20,000                  | 32,000                   |
|  | <u>60,189</u>           | <u>358,432</u>           |
| <br><b>9 Cash &amp; Cash Equivalents</b> |                         |                          |
| This amount is summarised as follows:-   |                         |                          |
| Ecobank                                  | 104,236.00              | 161,893.84               |
| Agric Development Bank                   | 3,295.93                | 3,295.93                 |
| FBN Bank                                 | 160.50                  | 1,304.92                 |
| GCB Bank                                 | 5,369.46                | -                        |
| Unibank                                  | -                       | 1,129.00                 |
| Capital Bank Acct 2                      | -                       | -                        |
|  | <u>113,062</u>          | <u>167,624</u>           |
| <br><b>10 Trade Creditors</b>            |                         |                          |
| Trade Creditors                          | 221,268                 | 1,231,892                |
| Royalties                                | 118,500                 | 104,017                  |
|  | <u>339,768</u>          | <u>1,335,909</u>         |
| <br><b>11 Short Term Loan</b>            |                         |                          |
| Bridging Loan                            | 1,235,971.00            | 613,939                  |
| Short Term Loan                          | 540,000.00              | -                        |
|  | <u>1,775,971.00</u>     | <u>613,939</u>           |

**SAM-WOODE LTD**  
**Notes to the Financial Statements**  
**for The Three Months Ended 31st March, 2018**

**12 Taxation Account:**

| Opening balance<br>B/Fwd<br>GH¢ | Tax<br>Charged<br>GH¢ | Tax Paid | Closing<br>C/Fwd<br>GH¢ |
|---------------------------------|-----------------------|----------|-------------------------|
| (18,000)                        | -                     | 900      | (18,900)                |

**13 Stated Capital**

|                   | 2016                 |                       | 2017                 |                       |
|-------------------|----------------------|-----------------------|----------------------|-----------------------|
| <b>Authorised</b> | <b>No</b>            | <b>Amount<br/>GH¢</b> | <b>No</b>            | <b>Amount<br/>GH¢</b> |
| Ordinary Share:   | 1,000,000,000        |                       | 1,000,000,000        |                       |
| Preference        | 500,000,000          |                       | 500,000,000          |                       |
|                   | <b>1,500,000,000</b> | <b>-</b>              | <b>1,500,000,000</b> | <b>-</b>              |
| <b>Issued</b>     | <b>No</b>            | <b>Amount</b>         | <b>No</b>            | <b>Amount</b>         |
| Ordinary Share    | 21,828,035           | 220,990               | 21,828,035           | 220,990               |
| New Issue         | -                    | -                     | -                    | -                     |
|                   | <b>21,828,035</b>    | <b>220,990</b>        | <b>21,828,035</b>    | <b>220,990</b>        |

14

## a. Fixed Assets

## Movements In Fixed Assets

| Cost / Valuation          | Freehold Land & Building<br>GH¢ | Motor Vehicle<br>GH¢ | Plant & Machinery<br>GH¢ | Office Furn. & Equipment<br>GH¢ | Production Printing Equipt<br>GH¢ | Lit. Property & Copyright<br>GH¢ | Library Books<br>GH¢ | Loose Tools<br>GH¢ | Total<br>GH¢ |
|---------------------------|---------------------------------|----------------------|--------------------------|---------------------------------|-----------------------------------|----------------------------------|----------------------|--------------------|--------------|
|                           |                                 |                      |                          |                                 |                                   |                                  |                      |                    |              |
| Balance at 01.01.18       | 2,410,800                       | 498,973              | 1,304,657                | 333,295                         | -                                 | 21,382                           | 3,538                | 25,985             | 4,598,630    |
| Addition                  | -                               | -                    | -                        | -                               | 19,500                            | -                                | -                    | -                  | 19,500       |
| Balance at 31.03.2018     | 2,410,800                       | 498,973              | 1,304,657                | 333,295                         | 19,500                            | 21,382                           | 3,538                | 25,985             | 4,618,130    |
| Disposal                  |                                 |                      |                          |                                 |                                   |                                  |                      |                    |              |
| Balance at 31.03.2018     | 2,410,800                       | 498,973              | 1,304,657                | 333,295                         | 19,500                            | 21,382                           | 3,538                | 25,985             | 4,618,130    |
| Depreciation:             |                                 |                      |                          |                                 |                                   |                                  |                      |                    |              |
| Balance at 01.01.18       | 60,270                          | 426,395              | 201,684                  | 270,629                         |                                   | 21,382                           | 3,537                | 25,985             | 1,009,882    |
| Charge for the period     | 30,135                          | 20,602               | 34,749                   | 7,903                           | 1,609                             | -                                | -                    | -                  | 94,998       |
| Balance at 31.03.2018     | 90,405                          | 446,997              | 236,433                  | 278,532                         | 1,609                             | 21,382                           | 3,537                | 25,985             | 1,104,880    |
| Dep. On Disposal          | -                               | -                    | -                        | -                               | -                                 | -                                | -                    | -                  | -            |
| Balance at 31.03.2018     | 90,405                          | 446,997              | 236,433                  | 278,532                         | 1,609                             | 21,382                           | 3,537                | 25,985             | 1,104,880    |
| Net Book Value 31.03.2018 | 2,320,395                       | 51,976               | 1,068,224                | 54,763                          | 17,891                            | -                                | 1                    | -                  | 3,513,250    |
| Net Book Value 31.03.2018 | 2,320,395                       | 51,976               | 1,068,224                | 54,763                          | 17,891                            | -                                | 1                    | -                  | 3,513,250    |

Depreciation has been apportioned in the financial statement as follows:

|  |        |         |
|--|--------|---------|
| Cost of Sales                                | 2,018  | 2,017   |
| Selling, Administration and General Expenses | GH¢    | GH¢     |
|  | 64,884 | 130,946 |
|  | 28,505 | 163,145 |
|  | 93,390 | 294,091 |

## 14 b. Book Development cost

|                 |         |
|-----------------|---------|
| Opening Balance | 381,108 |
| Additional Cost | 21,616  |
|                 | 402,724 |
| Less Write-offs | 25,170  |
|                 | 377,554 |