



**UNAUDITED FINANCIAL STATEMENTS
FOR THE PERIOD ENDED SEPTEMBER 30, 2018**

INCOME STATEMENT

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2018

THE GROUP

	2018 Ghs'000	2017 Ghs'000
Investment income	83,187	85,360
Net investment income	83,187	85,360
Gross insurance premium revenue	402,814	353,252
Insurance premium ceded to reinsurers	(65,846)	(67,221)
Net premium written	336,968	286,031
Unearned premiums	(9,345)	(6,178)
Net insurance premium revenue	327,623	279,853
Other income	24,139	15,545
Net income	434,349	378,758
Insurance benefits and claims	(169,260)	(132,797)
Change in insurance contract liabilities - Life fund	(52,389)	(74,066)
Net benefits and claims	(221,659)	(206,863)
Operating expenses	(108,998)	(89,663)
Commission expense	(52,127)	(42,398)
Net finance cost	(5,758)	-
Net expenses	(368,542)	(338,924)
Profit before national fiscal stabilisation levy and income tax	45,807	39,834
National fiscal stabilisation levy	(3,070)	(2,883)
Income tax expense	(4,731)	(3,763)
Profit for the period	38,006	33,388
Attributable to:		
Owners of the parent	14,452	11,392
Non-controlling interest	23,554	22,006
	38,006	33,388
Earnings per share for the profit attributable to equity holders of the Company during the period		
Basic (Ghs per share)	0.085	0.085

STATEMENT OF FINANCIAL POSITION

AS AT SEPTEMBER 30, 2018

	2018 Ghs'000	2017 Ghs'000
ASSETS		
Property and equipment	48,354	39,726
Intangible Assets	1,183	553
Investment properties	224,489	159,832
Deferred tax assets	10,192	2,567
Investment securities	818,935	566,669
Inventories	322	150
Loans and receivables	31,657	25,441
Deferred acquisition costs	10,731	9,167
Due from re-insurers	16,332	20,022
National fiscal stabilisation levy receivable	945	-
Current income tax assets	757	635
Cash and bank balances	152,556	109,550
Total assets	1,319,592	967,832
EQUITY AND LIABILITIES		
Capital and reserve		
Statutory capital	255,797	37,260
Contingency reserve	37,332	29,140
Other reserves	1,839	1,544
Income surplus account	152,841	179,651
Non-controlling interest	104,858	56,403
Total equity	558,667	343,098

Liabilities		
Deferred tax liabilities	2,097	2,535
Life fund insurance contract liabilities	484,803	412,233
Unearned premiums and unexpired risk provision	43,157	39,478
Outstanding claims	32,516	18,042
Loans and borrowings	76,022	85,874
Trade and other payables	79,453	57,684
Policy holder retention scheme	1,681	-
Deferred commission income	7,321	5,754
Due to re-insurers	22,775	19,299
Due to related parties	7,966	-
Current tax liabilities	6,134	3,127
Total liabilities	763,925	623,736
Total equity and liabilities	1,319,592	967,832

STATEMENT OF CHANGES IN EQUITY

	2018 GH c'000	2017 GH c'000
At 1 January	308,775	318,174
Profit for the period	38,006	33,388
Total comprehensive income	38,006	33,388
Issue of ordinary shares	221,529	-
Share options	(745)	374
Rights Issue Transaction costs	(4,702)	-
Transactions with Non-controlling Interest	(7,200)	(7,840)
Total transaction with owners	208,882	(7,466)
At September 30	655,667	344,098

STATEMENT OF CASH FLOWS

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2018

THE GROUP

	2018 GH c'000	2017 GH c'000
Cash flows from operating activities		
Cash (used in)/generated from operations	70,056	58,502
Investment Income received	81,207	55,650
Current income tax paid	(4,710)	(7,078)
National fiscal stabilisation levy paid	(3,733)	(3,049)
Net cash generated from operating activities	142,860	103,225
Cash flows from investing activities		
Purchase of equity securities	(28,734)	(31,275)
Net purchase of unlisted debt securities	(221,324)	(91,656)
Acquisition of investment property	(7,218)	(18,556)
Acquisition of property and equipment	(15,093)	(6,433)
Proceeds from sale of property and equipment	27	364
Purchase of intangible assets	(289)	(190)
Share buy back in subsidiary	(82,338)	-
Net increase in cash used in investing activities	(354,785)	(142,795)
Cash flow from financing activities		
Rights issue transaction costs	(4,702)	-
Dividends paid	(7,200)	(7,840)
Proceeds from issue of ordinary shares	221,529	-
Net movement in loans and borrowings	7,650	25,149
Net cash used in financing activities	217,277	17,309
Net (decrease)/increase in cash and cash equivalents	6,352	8,739
Cash and Cash equivalents at beginning of year	147,605	100,951
Cash and cash equivalents at end of period	153,957	109,690

Markus E. Benjamin
DIRECTOR

Kwesi Gladson
GROUP CHIEF EXECUTIVE OFFICER

COMMENTARY

Net income for Q3 of 2018 grew by 14.7% made up of a 17.7% growth in Net Insurance Premium and a decline of 2.5% in Net Investment Income. The decline in Investment Income is a result of fair value losses on Equities listed on the Ghana Stock Exchange.

Total Expenses went up by 14.5% over the prior period, it was driven largely by increases in claim payments by 27.5%.

Profit after tax grew by a modest 14.1% over the same period last year from GHC 33.3m to G. C. 38m.

Group Total Assets increased by 36.3% from GHC 588m to GHC 1,319m in the current period. This growth is attributable to growth in investment securities and investment properties.

Despite the difficult business conditions, we will continue to focus on our strategies to help deliver growth and value for our shareholders.

