

#### PRESS RELEASE

PR. No 185/2010

# UNILEVER GHANA LIMITED (UNIL) <u>UN-AUDITED FINANCIAL STATEMENTS</u> FOR THE SECOND QUARTER – JUNE 30, 2010

UNIL has released its un-audited Financial Statements for the second quarter ending June 30, 2010 as per the attached.

Issued in Accra, this 27<sup>th</sup> day of July, 2010

- END -

att'd.

#### Distribution:

- 1. All LDMs
- 2. General Public
- 3. Company Secretary, UNIL
- 4. MBG Registrars, (Registrars for UNIL shares)
- 5. SEC
- 6. GSE Securities Depository
- 7. GSE Council Members
- 8. GSE Notice Board

#### For enquiries, contact:

General Manager/Head of Listings, GSE on 669908, 669914, 669935 \*eo

#### **UNILEVER GHANA LIMITED**

#### COMMENTARY ON UNAUDITED FINANCIAL RESULTS FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2010

#### YTD Q2 2010 financial highlights

(All amounts are expressed in thousands of Ghana Cedis)

## Cumulative Group .

2010	2009
88,507	83,217
15,889	(558)
14,639	(297)
11,533	668
18.0%	(0.7%)
13.0%	. 0.8%
0.2756	(0.0466)

Revenue

Operating profit

Profit before tax

Profit after tax

Operating profit margin

Profit after tax margin

Earnings per share (Annualised) Ghe

#### FINANCIAL PERFORMANCE - YTD JUNE 2010

Revenue achieved for the first half year was GH¢88.5m, representing growth of 6.4% over same period prior year. Operating margin was 18% versus negative 0.7 % prior year, driven by operational efficiencies and a more stable exchange rate regime. Operating profit was GH¢15.9m compared to prior year loss of GH¢0.6m.

#### **OUTLOOK FOR 2010**

The operating environment continues to be **challenging**, nevertheless we are confident **that** our strategies, brands and partners will deliver sustainable value to our shareholders.

#### Unliever Ghana Ltd

# Unliever Ghana Ltd. Unaudited Comprehensive Income Statement of Accounts for the six month period ended 30 June 2010 (All amounts are expressed in thousands of Ghana Cedis)

Company		8		roup
30-Jun 2010	30-Jun 2009		30-Jun 2010	30-Jun 2009
86,586	78,364	Revenue	88,507	83,21
(62.983)	(66,841)	Cost of sales	(58,820)	(68,25)
(7,216)	(5,489)	Distribution cost	(7,216)	(5,48
16,387	6,034	Gross profit	22,471	9,47
(5,110)	(9,339)	Administrative expenses	(6,582)	(10,03
11,277	(3,305)	Operating profit	15,889	(55
(2,300) 287	-	Restructuring cost Assets disposal	(2,300) 287	
9,264 90	(3,305) 6	Profit before other income Other income	13,876 90	(55 8
9,354	(3,299)	Profit before financial charges	13,966	(47
225	(722)	Net finance cost	673	17
9,579	(4,021)	Profit before tax	14,639	(29
(3,106)	754	Tax	(3,106)	96
6,473	(3,267)	Net profit after tax for the period	11,533	66
6,473	(3,267)	Total comprehensive income for the period	11,533	66
6,473	(3,267)	Attributable to : Minority interest Equity holders of the company	2,919 8,614	2,12 (1,45
0.2071	(0,1045)	Basic & Diluted Earnings per share (annualised)	0.2756	(0.046

#### Unileyer Ghana Ltd

### Unaudited Statement of Financial Position

as at 30 June 2010

(All amounts are expressed in thousands of Ghana Cedis)

#### Company

Group

30-Jun 2010	30-Jun 2009	*	30 - Jun 2010	30 - Jun 2009
2010	2005	Non current asset	6.746.66	
28	46	Intangible Asset	28	46
15,062	13,892	Property, plant and equipments	23,324	22,752
	-	Biological Asset	20,904	18,554
•		Goodwill	4,210	4,210
12,899	12,899	Investments in subsidiaries	9.020	0.263
8,639	9,263	Pension Assets for funded scheme in surplu	8,639	9,263
36,628	36,100		57,105	54,825
64,581	51,863	Current assets	82,748	63,675
24,499	29,641	Inventories	27,009	32,192
14,962	10,920	Trade and other receivables	19,044	13,990
	2,313	Tax		2,162
24,673	8,542	Cash and Cash equivalents	36,248	14,884
447	447	Assets held for sale	447	447
(56,400)	(46,941)	Current liabilities	(57,031)	- (43,463
(49,298)	(43,857)	Trade and other payables	(48,603)	(39,414
(1,136)	(1,895)	Dividends payable	(1,136)	(1,895
(3,802)	(370)	Provisions	(5,277)	(1,335
(2,144)		Tax	(1,995)	(0.40
(20)	(819)	Bank overdrafts	(20)	(819
8,181	4,922	Net current assets	25,717	20,212
44,809	41,022	Total assets less current liabilities	82,822	75,037 ======
100.00		Non current liabilities	47 a (1)	
0.544	2,217	Post retirement benefits obligation	2,311	2,217
2,311	2,837	Deffered tax	- 481	2,566
	2,037	Delieled tax		
2,820	5,054		2,792	4,783
		Shareholders' fund		
1,200	1,200	Share capital	1,200	1,200
329	329	Capital surplus	329	329
40,379	34,358	Income surplus account	54,153	46,272
81	81	Share premium accounts	81	- 81
41,989	35,968	Shareholders' equity	55,763	47,882
		Minority interests	24,267	22,372
44.600	25.000		80,030	70,254
41,989	35,968	Total Shareholders' equity		
44,809	41,022	Total equity and non-current liabilities	82,822	75,037
			222222	

The financial statements do not contain untrue statements, misleading facts or omit material facts to the best of our knowledge.

Managing Director (C. A. COFIE)

(KWAKU O. BOATENG)

# Unifever Ghana Limited Unaudited Statement of Cash Flow for the six month period ended 30 June 2010 (All amounts are expressed in thousands of Ghana Cedis)

v		Grou	- Group	
30-Jun 2009	Cash flows from Operating Activities	30-Jun 2010	30-Jun 2009	
1 472	Cash generated from operations	10,399	3,470	
		879	1,091	
1.00		(206)	(918	
(1,297)	Tax paid/credit	(502)	(1,297)	
(547)	Net cash from operating activities	10,570	2,346	
	et .			
	Cash flows from investing activities		9	
(664)	Purchase of property, plant and equipment	(2,562)	(1,213	
(004)		COSTA TRANSPORTATION CONTRACTOR	(306)	
- 1				
25		5,590	114	
2.5		100	*	
- 1			37	
	Dividend received	+- 11111111		
(639)	Net cash generated from investing activities	2,383	(1,405)	
-	6			
18. 12	Cash flows from financing activities		1	
(6,434)	Dividends paid to members of the company	(21)	(6,434)	
	Dividends paid to minority interest	(9)	(404)	
(6,434)	Net cash used in financing activities	(30)	(6,838	
(7,620)	Increase in cash and cash equivalents	12,923	(5,897)	
15,343	Cash and cash equivalents at beginning of year	23,305	19,962	
7,723	Cash and cash equivalents at end of the period	36,228	14,065	
	2009  1,472 183 (905) (1,297) (547) (547)  (664)  (639)  (6,434)  (7,620)  15,343	30-Jun 2009  Cash flows from Operating Activities  1,472 183 Interest received Interest paid (905) Interest paid Tax paid/credit  Net cash from operating activities  Cash flows from investing activities  Cash flows from investing activities  Purchase of property, plant and equipment Additions to Biological assets Additions to intangible assets Proceeds from sale of property, plant and equipment Proceeds from sale of asset held for sale Dividend received  Net cash generated from investing activities  Cash flows from financing activities  Cash flows from financing activities  (6,434) Dividends paid to members of the company Dividends paid to minority interest  Net cash used in financing activities  (7,620) Increase in cash and cash equivalents  Cash and cash equivalents at beginning of year	30-Jun 2009  Cash flows from Operating Activities  1,472 183 Interest received 1905) Interest paid (905) Interest paid (547) Net cash from operating activities  (684) Purchase of property, plant and equipment Additions to Biological assets Additions to intangible assets Proceeds from sale of property, plant and equipment Proceeds from sale of property, plant and equipment Dividend received  Net cash generated from investing activities  (639) Net cash generated from investing activities  (6,434) Dividends paid to members of the company Dividends paid to minority interest (6,434) Net cash used in financing activities  (7,620) Increase in cash and cash equivalents  Cash and cash equivalents at beginning of year  23,305	