

PRESS RELEASE

PR. No 063/2017

ECOBANK GHANA LIMITED (EGH) – FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016

EGH has released its audited Financial Statements for the year ended December 31, 2016 as per the attached.

Issued in Accra, this 28th day of February, 2017.

- E N D -

att'd.

Distribution:

- 1. All LDMs
- 2. General Public
- 3. Company Secretary, EBG
- 4 GCB Registrars, (Registrars for EBG shares)
- 5. Central Securities Depository
- 6. SEC
- 7. GSE Council Members
- 8. GSE Notice Board

For enquiries, contact:

General Manager/Head of Listings, GSE on 0302 669908, 669914, 669935

Ecobank Ghana Limited

Condensed Consolidated and Separate Financial Statements (Audited) for the year ended 31 December 2016 (All amounts are in thousands of Ghana cedis unless otherwise stated)

Key ratios

| Cost to Income | 46.94% |
|--------------------------|--------|
| Return on Average Assets | 4.45% |
| Return on Average Equity | 35.37% |

Statements of comprehensive income

| (All amounts are in thousands of Ghana cedis unless otherwise stated) | | | | |
|--|-----------|----------------------|----------------------|----------------------|
| | Group | Group | Bank | Bank |
| For the year ended 31st December | 2016 | 2015 | 2016 | 2015 |
| Interest income | 905,304 | 843,564 | 878,914 | 790,961 |
| Interest expense | (186,199) | (161,323) | (177,437) | (125,529) |
| Net interest income | 719,105 | 682,241 | 701,477 | 665,432 |
| Fees and commission income | 160,489 | | 160,503 | 189,253 |
| Fees and commission expense | (3,267) | (3,883) | (3,233) | (3,883) |
| Net fees and commission income | 157,222 | | 157,270 | 185,370 |
| Net trading income | 130,274 | | 129,934 | 138,351 |
| Other Operating Income | 18,062 | 13,182 | 17,691 | 13,174 |
| Other revenue | 4,140 | | 16,942 | 23,438 |
| Gains from derecognition of financial assets measured at amortised cost | 177,854 | | 177,854 | 174063 |
| | 330,330 | | 342,421 | 174,963 |
| Revenue | | 1,023,129 | 1,201,168 | 1,025,765 |
| Other income | 291 | 184 | 291 | 184 |
| Net impairment loss on financial assets | | (115,795) | (178,570) | (115,753) |
| Personnel expenses | | (246,124) | (315,993) | (245,796) |
| Depreciation and ammortisation | (21,534) | | (21,533) | (19,633) |
| Other expenses Operating profit | 461,990 | (184,034) 457,712 | (228,177) 457,186 | (183,688) 461,079 |
| Share of profit of associates (net of tax) | 686 | , | 437,100 | 401,079 |
| Profit before income tax | | - | 457.407 | 4/1 070 |
| | 462,676 | , | 457,186 | 461,079 |
| Income tax expense | | (137,294) | (131,592) | (133,556) |
| Profits for the year (profit after tax) | 327,896 | 321,266 | 325,594 | 327,523 |
| Other Comprehensive Income | | | | |
| Items that may be reclassified subsequently to profit or loss: | 2 224 | | 4 400 | |
| Change in value of available for sale investment securities | 2,221 | 2,285 | 1,100 | 1,712 |
| Income tax relating to components of other comprehensive income | (9,482) | (571) | (9,202) | (428) |
| Other comprehensive income for the year net of tax | (7,261) | 1,714 | (8,102) | 1,284 |
| Total comprehensive income for the year | 320,635 | 322,980 | 317,492 | 328,807 |
| Profit for the year attributable to: | | | | |
| Equity holders of the Bank | 327,896 | 321,266 | 325,594 | 327,523 |
| Comprehensive income for the year attributable to: | 220 (25 | 222.000 | 247 402 | 220.007 |
| Equity holders of the Bank | 320,635 | 322,980 | 317,492 | 328,807 |
| Earnings per share Earnings per share Basic and Diluted (in Ghana pesewas) | | | | |
| | 112 | 110 | 111 | 112 |

Statements of Cashflows

| Statements of Cashilows | | | | |
|---|-------------|-------------|----------------------|----------------------|
| (All amounts are in thousands of Ghana cedis unless otherwise stated) | | | | |
| | Group | Group | Bank | Bank |
| For the year ended 31st December | 2016 | 2015 | 2016 | 2015 |
| Carlellano franca a caratina a ativitai a | | | | |
| Cashflow from operating activities | (206.096) | (1(0 205) | (104 (77) | (124 (01) |
| Interest paid Interest received | (206,986) | , , , | (184,667) 894,554 | (124,601) 790,961 |
| Net fees and commissions | 927,253 | 843,564 | | |
| Other income received | 157,222 | 185,362 | 157,270 | 185,370 |
| | 22,202 | 16,669 | 34,633 | 36,612 |
| Net trading income | 194,123 | 173,636 | 193,783 | 173,130 |
| Gains from derecognition of financial assets at amortised cost | 177,854 | (470.054) | 177,854 | (470 103) |
| Payments to employees and suppliers | | (470,854) | (497,428) | (470,193) |
| Tax paid | (125,669) | (153,079) | (122,352) | (148,923) |
| Cashflow from operating activities before changes | | | | |
| in operating assets and liabilities | 647,580 | 434,903 | 653,647 | 442,356 |
| Changes in operating assets and liabilities | | | | |
| Loans and advances | (429,983) | (297,700) | (424,698) | (298,958) |
| Other assets | (4,907) | (232,631) | 996 | (252,243) |
| Customer deposits | 349,372 | 234,910 | 422,518 | 267,783 |
| Other liabilities | 389,953 | 99,446 | 373,392 | 98,311 |
| Mandatory reserves | (156,092) | (122,709) | (156,092) | (122,709) |
| Net cash generated from operating activities | 795,923 | 116,219 | 869,763 | 134,540 |
| Cash flow from investing activities | | | | |
| Purchase of property and equipment | (80,943) | (134,026) | (80,943) | (134,026) |
| Purchase of software | (956) | | (956) | (7,677) |
| Proceeds from sale of equipment | 291 | 184 | 291 | 184 |
| Purchase of non-current assets held for sale | (63,726) | - | (63,726) | - |
| Government securities purchased | (3,750,837) | (1,567,240) | (3,515,475) | (1,340,338) |
| Proceeds from the sale of government securities | 3,534,928 | 1,799,344 | 3,279,529 | 1,567,873 |
| Purchase of AFS investment | - | (626) | - | (626) |
| Investment in subsidiaries | - | - | (6,005) | - |
| Net cash used in investing activities | (361,243) | 89,959 | (387,285) | 85,390 |
| Cash from financing activities | | | | |
| Dividend paid | (246,312) | (231,650) | (246,312) | (231,650) |
| Repayment of borrowed funds | (180,646) | | (180,646) | (95,326) |
| Proceeds from borrowed funds | 43,796 | 150,990 | 43,796 | 150,990 |
| Net cash used in financing activities | (383,162) | (175,986) | (383,162) | (175,986) |
| | , , , | , , , | , , , | |
| Net increase in cash and cash equivalents | 51,518 | 30,192 | 99,316 | 43,944 |
| Cash and cash equivalents at beginning of year | * | 1,857,687 | 1,886,005 | 1,651,846 |
| | | | | |
| Effect of exchange rate fluctuations on cash and cash equivalents | 118,916 | 190,215 | 118,916 | 190,215 |
| Cash and cash equivalents at end of year | 2,248,528 | 2,078,094 | 2,104,237 | 1,886,005 |
| | | | | |

Statements of financial position

| (All amounts are in thousands of Ghana cedis unless otherwise stated) | | | | |
|---|-----------|-----------|-----------|-----------|
| | Group | Group | Bank | Bank |
| At 31st December | 2016 | 2015 | 2016 | 2015 |
| Cash and cash equivalents | 3,193,202 | 2,222,949 | 3,191,866 | 2,221,872 |
| Loans and advances to customers | 3,480,544 | 3,117,873 | 3,480,471 | 3,116,749 |
| Investment securities | 641,010 | 728,874 | 578,985 | 594,255 |
| Investment in subsidiaries | - | - | 22,778 | 16,773 |
| Investment in associates | 8,073 | 7,387 | 4,841 | 4,841 |
| Deferred tax asset | - | 986 | - | 701 |
| Current tax asset | 6,003 | 16,809 | 5,593 | 16,524 |
| Other assets | 342,262 | 335,247 | 355,200 | 354,088 |
| Intangible assets | 5,389 | 8,852 | 5,389 | 8,852 |
| Non-current assets held for sale | 63,726 | - | 63,726 | - |
| Property and equipment | 316,661 | 252,833 | 316,661 | 252,832 |
| Total Assets | 8,056,870 | 6,691,810 | 8,025,510 | 6,587,487 |
| Deposits from banks | 542,856 | 205,123 | 630,288 | 286,934 |
| Deposits from customers | 5,416,916 | 4,837,950 | 5,316,625 | 4,664,513 |
| Deferred tax liabilities | 6,801 | - | 6,810 | - |
| Borrowings | 232,744 | 321,976 | 232,744 | 321,976 |
| Other liabilities | 893,477 | 437,008 | 886,835 | 433,036 |
| Total liabilities | 7,092,794 | 5,802,057 | 7,073,302 | 5,706,459 |
| Equity and reserves | | | | |
| Stated capital | 226,641 | 226,641 | 226,641 | 226,641 |
| Income surplus | 271,445 | 272,852 | 260,078 | 263,775 |
| Revaluation reserve | 50,129 | 57,390 | 50,129 | 58,231 |
| Statutory reserve | 323,124 | 282,412 | 322,623 | 281,923 |
| Credit risk reserve | 92,737 | 50,458 | 92,737 | 50,458 |
| Total equity attributable to equity holders of the Bank | 964,076 | 889,753 | 952,208 | 881,028 |
| Total liabilities and equity | 8,056,870 | 6,691,810 | 8,025,510 | 6,587,487 |



Ecobank Ghana Limited

Condensed Consolidated and Separate Financial Statements (Audited) for the year ended 31 December 2016

(All amounts are in thousands of Ghana cedis unless otherwise stated)

Independent Auditor's Report

To the Members of Ecobank Ghana Limited

The condensed consolidated and separate financial statements, which comprise the statements of financial position at 31 December 2016, and the statements of comprehensive income and cash flows for the year then ended and related notes, are derived from the audited consolidated and separate financial statements of Ecobank Ghana Limited for the year ended

In our opinion, the accompanying condensed consolidated and separate financial statements are consistent, in all material respects, with the audited consolidated and separate financial statements, in accordance with the basis described in the notes. The consolidated and separate financial statements were authorised for issue by the Board of Directors on 23 February 2017.

Condensed Consolidated and Separate Financial Statements

The condensed consolidated and separate financial statements do not contain all the disclosures required by International Financial Reporting Standards and in the manner required by the Companies Act 1963, (Act 179), and the Banking Act, 2004 (Act 673) as amended by the Banking (Amendment) Act, 2007 (Act 738), applied in the preparation of the audited consolidated and separate financial statements of Ecobank Ghana Limited. Reading the condensed consolidated and separate financial statements and our report thereon, therefore, is not a substitute for reading the audited consolidated and separate financial statements and our report thereon.

The Audited Consolidated and Separate Financial Statements and Our Report Thereon

We expressed an unmodified audit opinion on the audited consolidated and separate financial statements in our report dated 23 February 2017. That report also includes the communication of key audit matters. Key audit matters are those matters that in our professional judgement, were of most significance in our audit of the consolidated and separate financial statements for the current period.

Directors' Responsibility for the Condensed Consolidated and Separate Financial StatementsThe directors are responsible for the preparation of the condensed consolidated and separate financial statements in accordance with the basis described in the notes.

Our responsibility is to express an opinion on whether the condensed consolidated and seperate financial statements are consistent, in all material respects, with the audited consolidated and separate financial statements based on our procedures, which were conducted in accordance with International Standard on Auditing (ISA) 810 (Revised), Engagements to Report on Summary Financial Statements.

The engagement partner on the audit resulting in this independent auditor's report is Anthony Kwasi Sarpong (ICAG/P/1369)



For and on behalf of KPMG: (ICAG/F/2017/038) CHARTERED ACCOUNTANTS 13 YIYIWA DRIVE, ABELENKPE P O BOX GP 242 ACCRA

23 February 2017

Disclosures

1. General Information
Ecobank Ghana Limited (The Bank) and its subsidiaries (together the Group) provides retail, corporate and investment banking and other financial services in Ghana. Ecobank Transnational Incorporated (ETI), the parent company, holds 68.93% of the issued ordinary shares of the Bank.

The Bank is a limited liability company, incorporated and domiciled in Ghana. The address of its registered office is, 19 Seventh Avenue, Ridge West, Private Mail Bag, General Post Office, Accra.

The Bank is listed on the Ghana Stock Exchange

2. Summary of Significant Accounting Policies
The principal accounting policies of the Group have been applied consistently to all periods in these financial statements.

Basis of Presentation

The Group's financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

Additional information required by the Companies Act, 1963 (Act 179) and the Banking Act, 2004 (Act 673) as amended by the Banking Amendment Act, 2007 (Act 738) have been included, where appropriate. The consolidated financial statements have been prepared under the historical cost convention, except for buildings which are carried at revalued amounts and available-for-sale financial assets carried at fair values.

The financial statements comprise the statements of financial position, comprehensive income, changes in equity and cash flows and notes to the financial statements.

The financial statements are presented in Ghana Cedis, which is the Group's functional and presentation currency. Except otherwise indicated, financial information presented in Ghana Cedis has been rounded to the nearest thousand.

The preparation of financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised, if the revision affects only that period or in the period of revision and future periods, if the revision affects both current and future periods.

3. Contingent liabilities

| | Group 2016 GHS 000 | Group 2015 GHS 000 | Bank 2016 GHS 000 | Bank 2015 GHS 000 |
|--|--------------------------|--------------------------|-------------------------|-------------------------|
| Guarantees and indemnities | 397,413 | 265,905 | 397,413 | 265,905 |
| Documentary and commercial letters of credit | 213,842 | 334,870 | 213,842 | 334,870 |
| | 611,255 | 600,775 | 611,255 | 600,775 |

| 4. Quantitative disclosures | 2016 | 2015 | 2016 | 2015 |
|---|--------|--------|--------|--------|
| i. Capital Adequacy ratio | 15.29% | 17.78% | 14.74% | 17.13% |
| ii. Non-perfoming loan ratio (Bank of Ghana): | 11.90% | 16.56% | 11.90% | 18.01% |
| iii. Liquid ratio | 76.39% | 74.46% | 73.44% | 69.86% |
| | | | | |
| iv. Default in statutory liquidity (times) | | | Nil | Nil |
| v Default in statutory liquidity sanction (GHC'000) | | | Nil | Nil |

5. Qualitative disclosures

Chairman

Risk Management Concept and Framework: The bank's Risk Management Concept and Framework is outlined in our Strategy, Policies, Processes and Governance structure and is based on core principles designed to ensure that we achieve our mission and serve our customers efficiently and effectively. Our Risk Appetite is defined within this framework. Policies and Processes are in place to guide our conduct of business within set risk appetite thresholds and guide effective corrective measures to deviations. Our Board of Directors approves this policy annually. The Risk Committee, the Managing Director and Risk Management Department coordinate, facilitate, and oversee the effectiveness and integrity of the risk management framework. The Internal and external and the continuing framework. The Internal and external audit functions in turn provide timely and objective assurance regarding the continuing appropriateness and adequacy of compliance with this framework, and report to the Audit and Risk sub-committee of the Roard

The principal risks faced by the bank are categorized into three; Credit, Market and Operational Risk

Credit Risk: Our Credit Risk Management model has four elements: Portfolio Planning and Target Marketing; Credit Origination and Maintenance; Problem Recognition and Remedial Management; and Portfolio Management.

Our credit exposures are within a defined target market and capital constraints. Individual transactions are assessed by an internal credit rating system. The portfolio is managed by respecting concentration limits in industry, currency tenors etc. Credits with signs of delinquency are taken through our various processes of Collections and Remedial Management.

Market Risk: Our market risk management policy is to ensure that all significant market risks are identified, measured, and managed in a consistent and effective manner in order to stabilize earnings and protect capital under a broad range of market conditions. It is also to ensure that we possess adequate sources of liquidity under the supervision of the Asset and Liability Committee (ALCO).

Under market risk, the Trading Book is monitored by setting limits on Position Size, Factor Sensitivities, Stop Loss Limits, Management Action Triggers and Value at Risk (VaR). The Banking Book is monitored using Re-pricing Maturity Gap analysis, Currency Mismatch Analysis and Liquidity Gap Analysis.

Liquidity Risk: This is to ensure that we possess adequate sources of liquidity to meet the Bank's financial liabilities when they fall due and be able to replace funds when they are withdrawn. This falls under the supervision of the Assets and Liabilities Committee

Operational Risk: We record all loss events. This enables us to learn from such occurrences over time, test and model ou operational risks: We fector a miss sevents. This enables us to relatinish such loss events in the future using internal models. In managing operational risk and losses, the bank establishes procedures to be employed in the handling of each situation. These procedures, prior approved by the Board, have been well disseminated and explained to staff. These broad policy directives cover among others areas like internal/external fraud, employment practices and work safety, clients' products and business positions and explained to staff. business practices, use of physical assets, business disruptions and system failures etc.

The financial statements do not contain any untrue statement, misleading facts or omit material facts, to the best of my knowledge.

Signed Signed

Daniel Sackey Terence Ronald Darko Managing Director

