

PRESS RELEASE

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MECHANICAL LLOYD CO. LTD (MLC) ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 2016

MLC has released its Annual Report and Financial Statements for the year ended 31st December, 2016 as per the attached.

Issued in Accra, this 18th day of April, 2017.

- E N D -

att'd.

Distribution:

- 1. All LDMs
- 2. General Public
- 3. Company Secretary, MLC
- 4. MBG Registrars, (Registrars for MLC shares)
- 5. Central Securities Depository
- 6. SEC
- 7. GSE Council
- 8. GSE Notice Board

For enquiries, contact:

General Manager/Head of Listings, GSE on 0302 669908, 669914, 669935

*JEB

MECHANICAL LLOYD COMPANY LIMITED

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

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Annual Report

Year ended 31 December 2016

CORPORATE INFORMATION

Directors Charles Bartels Kwesi Zwennes

Terence Ronald Darko Yaw Assah-Sam Andrew Lawson Kofi Asamoah

Kwesi Amonoo-Neizer Joseph Hyde Jnr Edward Kojo Annobil Kalysta Darko O'Kell (Chairman) (Managing Director)

Secretary

Caroline Darko

Solicitor Gaisie Zwennes Hughes & Co

Carlton House Anumansa Street

Osu Re

P. O. Box 3238

Accra

Registered office No. 2 Adjuma Crescent

Ring Road West South Industrial Area

P O Box 2086

Accra

Independent auditor PricewaterhouseCoopers

Chartered Accountants No. 12 Airport City Una Home, 3rd Floor PMB CT42, Cantonments

Accra, Ghana

Registrars Universal Merchant Bank Limited

Registrar's Department

P. Ö. Box 401

Accra

Bankers Barclays Bank of Ghana Limited

Stanbic Bank Ghana Limited Fidelity Bank (Ghana) Limited Universal Merchant Bank Limited

Standard Chartered Bank Ghana Limited

Zenith Bank (Ghana) Limited Ecobank Ghana Limited

FINANCIAL HIGHLIGHTS

(All amounts are in Ghana cedis unless otherwise stated)

			%
	2016	2015	Change
Revenue	50,964,812	46,827,055	8.84
(Loss)/ profit before tax	(2,673,281)	9,631,976	(127.75)
(Loss)/ profit after tax	(2,803,118)	8,785,263	(131.91)
Shareholders' funds	38,868,208	42,172,285	(7.83)
Capital expenditure	1,832,234	3,729,442	(50.87)
Total assets	<u>63,458,711</u>	70,300,839	(9.73)
Proposed dividend per share (GH¢)	_	0.02	_
(Loss)/earnings per share (GH¢)	(0.0560)	0.1754	(131.93)
Net assets per share(GH¢)	<u>0.7759</u>	<u>0.8418</u>	(7.83)

Annual Report Year ended 31 December 2016

REPORT OF THE DIRECTORS

The directors submit their report for Mechanical Lloyd Company Limited ('the Company') for the year ended 31 December 2016.

Statement of directors' responsibilities

The directors are responsible for the preparation of financial statements for each financial period which gives a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss and cash flows for that period. In preparing these financial statements, the directors have selected suitable accounting policies and then applied them consistently, made judgements and estimates that are reasonable and prudent and followed International Financial Reporting Standards (IFRS), and complied with the requirements of the Companies Act, 1963 (Act 179).

The directors are responsible for ensuring that the Company keeps proper accounting records that disclose with reasonable accuracy at any time the financial position of the Company. The directors are also responsible for safeguarding the assets of the Company and taking reasonable steps for the prevention and detection of fraud and other irregularities.

Going concern

We have no plans or intentions, for example to dispose of the business or cease operations that may materially alter the carrying value or classification of assets and liabilities reflected in the financial statements.

Nature of business

The Company is engaged in the distribution and marketing of motor vehicles and farm machinery and in the repair, servicing and maintenance of same.

Financial results

The financial results of the Company are set out below:	GH¢
Loss before tax for the year ended 31 December 2016	(2,673,281)
from which is deducted income expense of	(129,837)
giving a loss after tax for the period of	(2,803,118)
to which is added balance brought forward on income surplus account of	17,539,177
from which is deducted 2015 final dividend paid of	<u>(500,959</u>)
leaving a balance carried forward on income surplus account of	<u>14,235,100</u>

Dividend

The Company paid a final dividend of GH¢0.01 per share amounting to GH¢500,959 for the year ended 31 December 2015.

Annual Report

Year ended 31 December 2016

REPORT OF THE DIRECTORS (continued)

Directors and their interests

The present membership of the Board is set out on page 1. All directors served throughout the year.

Mr. Charles Bartels Kwesi Zwennes and Mr. Kofi Asamoah retire by rotation and being eligible offer themselves for re-election as directors.

The directors' interests in the ordinary shares of the Company at 31 December 2016 were as follows:

Name	No. of shares
Mr. Terence Ronald K. Darko	15,024,381
Mrs. Kalysta Y Darko O'Kell	2,052,000
Mr. Andrew Lawson	75,000
Mr. Charles B.K. Zwennes (jointly with Mrs Jacqueline Zwennes)	53,557
Mr. Yaw Assah-Sam	21,500
Mr Kofi Asamoah	10,000
Mr. Edward Kojo Annobil	6,400
Mr. Joseph Hyde Jnr	8,100

Directors' interests in contracts

The directors have no material interest in contracts entered into by the Company.

Auditor

The auditor, PricewaterhouseCoopers, has expressed willingness to continue in office in accordance with Section 134(5) of the Companies Act, 1963 (Act 179).

By order of the board	
Name of Director:	Name of Director:
Signature:	Signature:
Date:	

Annual Report Year ended 31 December 2016

CORPORATE GOVERNANCE REPORT

Introduction

Mechanical Lloyd Company Limited ('the Company') recognises the importance of good corporate governance as a means of sustained long-term viability of the business and therefore always seeks to align the attainment of the business objectives with good corporate behaviour.

In line with our corporate vision, values and business principles, the Company's vision is to be first or among the first in its field. Planning takes place and resources are allocated towards achievement of accountability and reporting standards. The business adopts standard accounting practices and ensures sound internal control to facilitate transparency in the disclosure of information and to give assurance to the reliability of the financial statements.

Board of directors

The responsibility of good corporate governance is placed in the hands of the Board of Directors and the Management Team. The Board comprises nine directors and include five non-executive directors. The directors are knowledgeable individuals with experience in the auto industry as well as in their fields of discipline.

The Audit Committee

The Audit Committee comprise four non-executive directors, all of whom have a strong background in business and finance. The committee is charged to meet on a quarterly basis to review both the operational and financial performance of the Company. It reviews the Company's risk management practices, compliance with policies, applicable laws and regulations, and assesses the adequacy of systems of internal control in the Company.

Systems of internal control

The Company is continuously enhancing its comprehensive risk and control review. This is aimed at both improving the mechanism for identifying and monitoring risk as well as appraising the systems of internal control.

The Company has systems for identifying, managing and monitoring risks. The systems of internal control are implemented and monitored by appropriately trained personnel, suitably segregated as to authority, duties and reporting lines.

Code of business ethics

The Company continues to reinforce communication on a regular basis together with the development and application of complementary procedures so as to eliminate the potential for corrupt and illegal practices on the part of employees and contractors.

REPORT OF THE INDEPENDENT AUDITOR TO THE MEMBERS OF MECHANICAL LLOYD COMPANY LIMITED

REPORT ON THE FINANCIAL STATEMENTS

Our opinion

In our opinion, the financial statements give a true and fair view of the financial position of Mechanical Lloyd Company Limited as at 31 December 2016, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards and in the manner required by the Companies Act, 1963 (Act 179).

What we have audited

We have audited the financial statements of Mechanical Lloyd Company Limited (the "Company") for the year ended 31 December 2016.

The financial statements on pages 10 to 39 comprise:

- statement of financial position as at 31 December 2016:
- statement of comprehensive income for the year then ended;
- statement of changes in equity for the year then ended;
- statement of cash flows for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code). We have fulfilled our other ethical responsibilities in accordance with the IESBA Code.

Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the Company's financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

REPORT OF THE INDEPENDENT AUDITOR TO THE MEMBERS OF MECHANICAL LLOYD COMPANY LIMITED (continued)

Key audit matters (continued)

Key audit matter	How our audit addressed the key audit matter
Allowance for impairment of trade receivables	
Allowance for impairment of trade receivables is a key area of focus due to the significant judgement that management exercises in providing for impairment of trade receivables once indicators of impairment are present at the reporting date.	Our audit procedures included evaluating the design of selected controls, and testing the effectiveness of selected controls for the extension of credit facilities to customers and the monitoring of long outstanding trade receivables.
As described in accounting policies (note 2.11)	We tested the procedures for identifying customers in default of the agreed credit terms.
and disclosed in trade and other receivables (note 15) of the financial statements, the Company fully provided for impaired trade receivables of GH¢1,207,816 at the reporting date.	We tested the allowance made for impaired trade receivables by independently assessing customer's account history, and testing post year end receipts from customers.
The indicators the Company considers and critical judgements management exercises in providing for impaired trade receivables are disclosed in note 3.2 of the financial statements.	We assessed the reasonableness of amount recognised as allowance for impairment at year end by comparing our independent assessment with that of management.

Other information

The directors are responsible for the other information. The other information comprises the Financial Highlights, Report of Directors, Corporate Governance Report, Shareholders Information and Five Year Financial Summary but does not include the financial statements and our auditor's report thereon, which we obtained prior to the date of this auditor's report and the Chairman's Review, which are expected to be made available to us after that date.

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the Chairman's Review, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

REPORT OF THE INDEPENDENT AUDITOR TO THE MEMBERS OF MECHANICAL LLOYD COMPANY LIMITED (continued)

Responsibilities of the directors for the financial statements

The directors are responsible for the preparation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards and in the manner required by the Companies Act, 1963 (Act 179), and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for overseeing the Company's financial reporting process.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
 or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that
 is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
 misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
 collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control;
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors;
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern; and
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and have communicated with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

REPORT OF THE INDEPENDENT AUDITOR TO THE MEMBERS OF MECHANICAL LLOYD COMPANY LIMITED (continued)

Auditor's responsibilities for the audit of the financial statements (Continued)

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

The Companies Act, 1963 (Act 179) requires that in carrying out our audit we consider and report on the following matters. We confirm that:

- i) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- ii) in our opinion proper books of account have been kept by the Company, so far as appears from our examination of those books; and
- iii) the Company's balance sheet (statement of financial position) and Company's profit and loss account (part of the statement of comprehensive income) are in agreement with the books of account.

The engagement partner on the audit resulting in this independent auditor's report is Oseini Amui (ICAG/P/1139).

PricewaterhouseCoopers (ICAG/F/2017/028)
Chartered Accountants
Accra, Ghana
Date:

STATEMENT OF COMPREHENSIVE INCOME

(All amounts are in Ghana cedis)

		<u>Year</u>	ended 31 December
	Note	2016	2015
Revenue	4	50,964,812	46,827,055
Cost of sales	5	(<u>43,574,702)</u>	(35,545,785)
Gross profit		7,390,110	11,281,270
Operating costs	6	(10,965,097)	(11,835,834)
Other income	7	1,279,092	10,197,935
Operating (loss)/profit		(2,295,895)	9,643,371
Finance income	8	501,242	876,408
Finance costs	8	(878,628)	(887,803)
(Loss)/profit before income tax		(2,673,281)	9,631,976
Income tax expense	10	(129,837)	(846,713)
(Loss)/profit after income tax		(2,803,118)	8,785,263
Other comprehensive income			
Total comprehensive income for the year		<u>(2,803,118)</u>	8,785,263
Causings was about			
Earnings per share Basic and diluted (loss)/earnings per share	30	<u>(0.0560)</u>	0.1754

The notes on pages 14 to 39 are an integral part of these financial statements.

STATEMENT OF FINANCIAL POSITION

(All amounts are in Ghana cedis)

Capital surplus account 18 21,861,622 21,861,622 Income surplus account 19 14,235,100 17,539,177 Total equity 38,868,208 42,172,285 LIABILITIES Non-current liabilities Deferred income tax liability 20 2,237,124 2,108,774 Current liabilities Trade and other payables 21 18,999,645 23,331,160 Current income tax liability 22 2,053,094 2,477,780 Borrowings 23 1,300,640 210,840 22,353,379 26,019,780	(All amounts are in Ghana cedis)		4.04.5	•
Non-current assets Property, plant and equipment 11 34,301,790 34,420,131		Note		
Non-current assets Property, plant and equipment 11 34,301,790 34,420,131	ASSETS	11010	2010	2010
Property, plant and equipment 11 34,301,790 34,420,131 Other prepayments 12 2,056,425 1,656,925 Intangible assets 13 234,339 349,760 36,592,554 36,426,816 Current assets Inventories 14 17,263,649 22,265,945 Trade and other receivables 15 6,234,093 7,093,402 Cash and cash equivalents 16 3,368,415 4,514,676 Total assets 63,458,711 70,300,839 EQUITY AND LIABILITIES Equity Stated capital 17 2,771,486 2,771,486 Capital surplus account 18 21,861,622 21,861,622 21,861,622 21,861,622 21,861,622 21,861,622 21,861,622 21,861,622 21,771,486 2,771,486 2,771,486 2,771,486 2,771,486 2,771,486 2,771,486 2,771,486 2,771,486 2,172,285 42,172,285 42,172,285 42,172,285 42,172,285 42,172,285 42,172,285 42,172,285 42,172,285 42,172,285				
Other prepayments 12 2,056,425 1,656,925 Intangible assets 13 234,339 349,760 36,592,554 36,426,816 36,592,554 36,426,816 Current assets Inventories 14 17,263,649 22,265,945 Trade and other receivables 15 6,234,093 7,093,402 Cash and cash equivalents 16 3,368,415 4,514,676 26,866,157 33,874,023 33,874,023 Total assets EQUITY AND LIABILITIES Equity Stated capital 17 2,771,486 2,771,486 Capital surplus account 18 21,861,622 21,861,622 Income surplus account 19 14,235,100 17,539,177 Total equity 38,868,208 42,172,285 LIABILITIES Non-current liabilities Deferred income tax liability 20 2,237,124 2,108,774 Current liabilities Trade and other payables 21 18,999,645 23,331,160		11	34.301.790	34 420 131
Intangible assets 13				
Current assets 36,592,554 36,426,816 Current assets				
Current assets Inventories	ag	. •		·
Inventories	Current assets		<u>50,532,534</u>	30,420,010
Trade and other receivables 15 6,234,093 7,093,402 Cash and cash equivalents 16 3,368,415 4,514,676 26,866,157 33,874,023 Total assets 63,458,711 70,300,839 EQUITY AND LIABILITIES Equity Stated capital 17 2,771,486 2,771,486 Capital surplus account 18 21,861,622 21,861,622 Income surplus account 19 14,235,100 17,539,177 Total equity 38,868,208 42,172,285 LIABILITIES Non-current liabilities Deferred income tax liability 20 2,237,124 2,108,774 Current liabilities Trade and other payables 21 18,999,645 23,331,160 Current income tax liability 22 2,053,094 2,477,780 Borrowings 23 1,300,640 210,840 22,353,379 26,019,780		14	17 263 649	22 265 945
Cash and cash equivalents 16 3,368,415 4,514,676 26,866,157 33,874,023 Total assets 63,458,711 70,300,839 EQUITY AND LIABILITIES Equity Stated capital 17 2,771,486 2,771,486 Capital surplus account 18 21,861,622 21,861,622 Income surplus account 19 14,235,100 17,539,177 Total equity 38,868,208 42,172,285 LIABILITIES Non-current liabilities Deferred income tax liability 20 2,237,124 2,108,774 Current liabilities Trade and other payables 21 18,999,645 23,331,160 Current income tax liability 22 2,053,094 2,477,780 Borrowings 23 1,300,640 210,840 22,353,379 26,019,780			• •	
Total assets 63,458,711 70,300,839 EQUITY AND LIABILITIES Equity Stated capital 17 2,771,486 2,771,486 Capital surplus account 18 21,861,622 21,861,622 Income surplus account 19 14,235,100 17,539,177 Total equity 38,868,208 42,172,285 LIABILITIES Non-current liabilities Deferred income tax liability 20 2,237,124 2,108,774 Current liabilities Trade and other payables 21 18,999,645 23,331,160 Current income tax liability 22 2,053,094 2,477,780 Borrowings 23 1,300,640 210,840 22,353,379 26,019,780		_		
Total assets 63,458,711 70,300,839	out out out of the out	. •		
EQUITY AND LIABILITIES Equity Stated capital 17 2,771,486 2,771,486 Capital surplus account 18 21,861,622 21,861,622 Income surplus account 19 14,235,100 17,539,177 Total equity 38,868,208 42,172,285 LIABILITIES Non-current liabilities Deferred income tax liability 20 2,237,124 2,108,774 Current liabilities Trade and other payables 21 18,999,645 23,331,160 Current income tax liability 22 2,053,094 2,477,780 Borrowings 23 1,300,640 210,840 22,353,379 26,019,780				
Stated capital 17 2,771,486 2,771,486 Capital surplus account 18 21,861,622 21,861,622 Income surplus account 19 14,235,100 17,539,177	l otal assets		<u>63,458,711</u>	<u>70,300,839</u>
Stated capital 17 2,771,486 2,771,486 Capital surplus account 18 21,861,622 21,861,622 Income surplus account 19 14,235,100 17,539,177	EQUITY AND LIABILITIES			
Stated capital 17 2,771,486 2,771,486 Capital surplus account 18 21,861,622 21,861,622 Income surplus account 19 14,235,100 17,539,177 Total equity 38,868,208 42,172,285 LIABILITIES Non-current liabilities Deferred income tax liability 20 2,237,124 2,108,774 Current liabilities Trade and other payables 21 18,999,645 23,331,160 Current income tax liability 22 2,053,094 2,477,780 Borrowings 23 1,300,640 210,840 22,353,379 26,019,780	Equity			
Capital surplus account 18 21,861,622 21,861,622 Income surplus account 19 14,235,100 17,539,177 Total equity 38,868,208 42,172,285 LIABILITIES Non-current liabilities Deferred income tax liability 20 2,237,124 2,108,774 Current liabilities Trade and other payables 21 18,999,645 23,331,160 Current income tax liability 22 2,053,094 2,477,780 Borrowings 23 1,300,640 210,840 22,353,379 26,019,780		17	2,771,486	2,771,486
Total equity 38,868,208 42,172,285 LIABILITIES Non-current liabilities Deferred income tax liability 20 2,237,124 2,108,774 Current liabilities 21 18,999,645 23,331,160 Current income tax liability 22 2,053,094 2,477,780 Borrowings 23 1,300,640 210,840 22,353,379 26,019,780	•	18		21,861,622
LIABILITIES Non-current liabilities 20 2,237,124 2,108,774 Deferred income tax liability 20 2,337,124 2,108,774 Current liabilities 21 18,999,645 23,331,160 Current income tax liability 22 2,053,094 2,477,780 Borrowings 23 1,300,640 210,840 22,353,379 26,019,780	Income surplus account	19	<u>14,235,100</u>	17,539,177
Non-current liabilities Deferred income tax liability 20 2,237,124 2,108,774 Current liabilities 21 18,999,645 23,331,160 Current income tax liability 22 2,053,094 2,477,780 Borrowings 23 1,300,640 210,840 22,353,379 26,019,780	Total equity		38,868,208	42,172,285
Non-current liabilities Deferred income tax liability 20 2,237,124 2,108,774 Current liabilities 21 18,999,645 23,331,160 Current income tax liability 22 2,053,094 2,477,780 Borrowings 23 1,300,640 210,840 22,353,379 26,019,780				
Deferred income tax liability 20 2,237,124 2,108,774 Current liabilities Trade and other payables 21 18,999,645 23,331,160 Current income tax liability 22 2,053,094 2,477,780 Borrowings 23 1,300,640 210,840 22,353,379 26,019,780				
Current liabilities Trade and other payables 21 18,999,645 23,331,160 Current income tax liability 22 2,053,094 2,477,780 Borrowings 23 1,300,640 210,840 22,353,379 26,019,780	Non-current liabilities			
Trade and other payables 21 18,999,645 23,331,160 Current income tax liability 22 2,053,094 2,477,780 Borrowings 23 1,300,640 210,840 22,353,379 26,019,780	Deferred income tax liability	20	2,237,124	2,108,774
Current income tax liability 22 2,053,094 2,477,780 Borrowings 23 1,300,640 210,840 22,353,379 26,019,780	Current liabilities			
Borrowings 23 <u>1,300,640</u> <u>210,840</u> <u>22,353,379</u> <u>26,019,780</u>	Trade and other payables	21	18,999,645	23,331,160
<u>22,353,379</u> <u>26,019,780</u>				2,477,780
	Borrowings	23		<u>210,840</u>
Total liabilities 24,590,503 28,128,554			22,353,379	<u>26,019,780</u>
	Total liabilities		<u>24,590,503</u>	28,128,554
Total equity and liabilities <u>63,458,711</u> <u>70,300,839</u>	Total equity and liabilities		<u>63,458,711</u>	70,300,839

The notes on pages 14 to 39 are an integral part of these financial statements.

Name of Director: Name of Director:

Signature: Signature:

STATEMENT OF CHANGES IN EQUITY

(All amounts are in Ghana cedis)

	Stated capital	Capital surplus account	Income surplus account	Total
Year ended 31 December 2016				
At 1 January 2016	<u>2,771,486</u>	21,861,622	17,539,177	42,172,285
Loss for the year	_		(2,803,118)	(2,803,118)
Total comprehensive income for the year	_	<u>-</u>	(2,803,118)	(2,803,118)
Transaction with owners: Final dividend declared for 2015 At 31 December 2016	<u>-</u> 2,771,486	<u> </u>	(500,959) 14,235,100	<u>(500,959)</u> 38,868,208
Year ended 31 December 2015				
At 1 January 2015	<u>2,771,486</u>	21,861,622	9,755,833	34,388,941
Profit for the year			8,785,263	8,785,263
Total comprehensive income for the year			8,785,263	8,785,263
Transaction with owners: Interim dividend declared for 2015			(1,001,919)	(1,001,919)
At 31 December 2016	<u>2,771,486</u>	21,861,622	17,539,177	42,172,285

The notes on pages 14 to 39 are an integral part of these financial statements.

STATEMENT OF CASH FLOWS

(All amounts are in Ghana cedis)

		Year ended 31 December	
	Note	2016	2015
Cash flow from operating activities			
Cash generated from/(used in) operations	26	667,781	(14,682,877)
Interest received	8	501,242	876,408
Interest paid	8	(878,628)	(13,040)
Income tax paid	22	<u>(426,173)</u>	(307,508)
Net cash used in operating activities		(135,778)	(14,127,017)
Cash flow from investing activities			
Deposit for leasehold land	12	(399,500)	(1,206,525)
Purchase property, plant and equipment	11	(1,432,734)	(2,522,917)
Proceeds from disposal of property, plant and equipment	11	232,910	-
Proceeds from disposal investment property	24	<u> </u>	<u>21,265,941</u>
Net cash (used in)/generated from investing activities		(1,599,324)	17,536,499
Cash flow from financing activities			
Repayment of loans	23	-	(5,171,985)
Dividend paid	25	<u>(500,959)</u>	<u>(1,001,919)</u>
Net cash used in financing activities		(500,959)	(6,173,904)
Net decrease in cash and cash equivalents		(2,236,061)	(2,764,422)
Cash and cash equivalent at start of year	16	4,303,836	7,068,258
Cash and cash equivalents at end of year	16	2,067,775	4,303,836

The notes on pages 14 to 39 are an integral part of these financial statements.

Financial Statements Year ended 31 December 2016

NOTES (continued)

1. General information

Mechanical Lloyd Company Limited (the "Company") is a public limited liability company, listed on the Ghana Stock Exchange and incorporated and domiciled in Ghana. The address of its registered office is No. 2 Adjuma Crescent, Ring Road West, South Industrial Area, and P. O. Box 2086, Accra.

2. Summary of significant accounting policies

The significant accounting policies adopted by the Company in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

2.1 Basis of preparation

(i) Compliance with IFRS

The financial statements of Mechanical Lloyd Company Limited have been prepared in accordance with International Financial Reporting Standards (IFRS) and interpretations issued by the IFRS Interpretations Committee (IFRS IC) applicable to companies reporting under IFRS. The financial statements comply with IFRS as issued by the International Accounting Standards Board (IASB).

(ii) Historical cost convention

The financial statements have been prepared under the historical cost convention except for certain classes of property, plant and equipment which are measured at fair value.

(iii) New and amended standards adopted by the Company

A number of new and amended standards have become effective on or after 1 January 2016. The Company has assessed the effects of the new and amended standards and has determined that the new and amended standards do not have any material impact on the Company's financial statements or are not relevant to the Company.

(iv) New standards and interpretations not yet adopted

A number of new standards and amendments to standards and interpretations are effective for annual periods beginning after 1 January 2016, and have not been applied in preparing these financial statement. None of these is expected to have a significant effect on the financial statements of the Company, except the following set out below:

IFRS 9, 'Financial instruments

IFRS 9 addresses the classification, measurement and derecognition of financial assets and financial liabilities, introduces new rules for hedge accounting and a new impairment model for financial assets. While the Company has yet to undertake a detailed assessment of the classification and measurement of financial assets, there are no debt instruments currently classified as available-for-sale (AFS) and hence there will be no impact on the financial statements. There are also no equity instruments or debt instruments held by the Company as financial assets.

Accordingly, the Company does not expect the new guidance to have a significant impact on the classification and measurement of its financial assets. There will be no impact on the Company's accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at fair value through profit or loss and the Company does not have any such liabilities. The derecognition rules have been transferred from IAS 39 Financial Instruments: Recognition and Measurement and have not been changed. The new standard also introduces expanded disclosure requirements and changes in presentation.

Financial Statements
Year ended 31 December 2016

NOTES (continued)

2. Summary of significant accounting policies (continued)

2.1 Basis of preparation (continued)

(iv) New standards, amendments and interpretations not yet adopted (continued)

IFRS 9, 'Financial instruments (continued)

The standard must be applied for financial years commencing on or after 1 January 2018. Based on the transitional provisions in the completed IFRS 9, early adoption in phases was only permitted for annual reporting periods beginning before 1 February 2015. After that date, the new rules must be adopted in their entirety. The Company does not intend to adopt IFRS 9 before its mandatory date.

IFRS 15, 'Revenue from contracts with customers

The IASB has issued a new standard for the recognition of revenue. This will replace IAS 18 which covers contracts for goods and services and IAS 11 which covers construction contracts. The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer.

The standard permits either a full retrospective or a modified retrospective approach for the adoption. At this stage, the Company is yet to estimate the impact of the new rules on the Company's financial statements. The standard is mandatory for financial years commencing on or after 1 January 2018. Expected date of adoption by the Company: 1 January 2018.

IFRS 16, 'Leases

IFRS 16 will affect primarily the accounting by lessees and will result in the recognition of almost all leases on balance sheet. The standard removes the current distinction between operating and financing leases and requires recognition of an asset (the right to use the leased item) and a financial liability to pay rentals for virtually all lease contracts. An optional exemption exists for short-term and low-value leases. The accounting for lessors will not significantly change.

The standard will affect primarily the accounting for the Company's operating leases. The Company has not yet determined to what extent these commitments will result in the recognition of an asset and a liability for future payments and how this will affect the Company's profit and classification of cash flows.

Some of the commitments may be covered by the exception for short-term and low-value leases and some commitments may relate to arrangements that will not qualify as leases under IFRS 16.

The standard is mandatory for financial years commencing on or after 1 January 2019. At this stage, the Company does not intend to adopt the standard before its effective date.

There are no other standards that are not yet effective and that would be expected to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.

2.2 Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable for the sale of goods and services in the ordinary course of the Company's activities.

The Company recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the Company and when specific criteria have been met for each of the Company's activities as described below.

Financial Statements
Year ended 31 December 2016

NOTES (continued)

2. Summary of significant accounting policies (continued)

2.2 Revenue recognition (continued)

Revenue is recognised as follows:

(i) Sales of vehicles and parts are recognised in the period in which the Company has delivered products to the customer, and there is no unfulfilled obligation that could affect the customer's acceptance of the products. Delivery does not occur until the products have been accepted by the customer.

No element of financing is deemed present as the sales are made within credit terms, which is consistent with the market practice. The Company does not operate any loyalty programmes.

- (ii) Service revenues are recognised in the period in which the services are rendered.
- (iii) Interest income is recognised on a time proportion basis using the effective interest method.

2.3 Foreign currency translation

(a) Functional and presentation currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The financial statements are presented in Ghana cedi which is the Company's functional and presentation currency.

(b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates at the dates of the transactions or valuation where the items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are generally recognised in profit or loss.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented in the profit or loss within 'finance income or costs'. All other foreign exchange gains and losses are presented in profit or loss within 'other income' or 'operating costs'.

2.4 Property, plant and equipment

Land and buildings are shown at fair value, based on valuations by external independent valuers, less subsequent depreciation for buildings. Valuations are performed every five years to ensure that the fair value of a revalued asset does not differ materially from its carrying amount. Any accumulated depreciation at the date of the revaluation is eliminated against the gross carrying amount of the asset, and the net amount is restated to the revalued amount of the asset. All other property, plant and equipment are stated at historical cost less accumulated depreciation and any accumulated impairment loss. Historical cost includes the expenditure that is directly attributable to the acquisition of the items.

Cost of an item of property, plant and equipment includes its purchase price and any direct attributable costs. Cost includes the cost of replacing part of an existing property, plant and equipment at the time that cost is incurred if the recognition criteria are met; and excludes the costs of day- to-day servicing of an item of property, plant and equipment.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to profit or loss during the financial period in which they are incurred.

Financial Statements
Year ended 31 December 2016

NOTES (continued)

2. Summary of significant accounting policies (continued)

2.4 Property, plant and equipment (continued)

Increases in the carrying amount arising on revaluation of land and buildings are credited to other comprehensive income and shown as capital surplus account in shareholders' equity. Decreases that offset previous increases of the same asset are charged in other comprehensive income and debited against the capital surplus account directly in equity. All other decreases are charged to profit or loss.

Land is not depreciated (unless it is leasehold). Depreciation on other assets is calculated using the reducing balance method balance as follows:

Leasehold land2%Buildings $2^{1}/_{2}-4\%$ Plant and machinery10%Furniture and equipment10%Computers $33^{1}/_{3}\%$ Motor vehicles15% - 20%

Depreciation commences when the assets are ready for their intended use. The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each reporting date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within other income in profit or loss.

When revalued assets are sold, the amounts included in the capital surplus account are transferred to the income surplus account.

2.5 Intangible assets

Computer software

Computer software are capitalised on the basis of the costs incurred to acquire and put to use specific software. These costs are amortised on the basis of expected useful lives. Software has a maximum expected useful life of 3 years. Software are carried at cost less any amortisation and impairment losses, if any.

2.6 Impairment of non-financial assets

Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal, and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cashgenerating units). Prior impairments of non-financial assets (other than goodwill) are reviewed for possible reversal at each reporting date.

2.7 Non-current assets held for sale

Non-current assets are classified as assets held for sale when their carrying amount is to be recovered principally through a sale transaction and a sale is considered highly probable. They are measured at the lower of carrying amount and fair value less cost to sell.

Financial Statements Year ended 31 December 2016

NOTES (continued)

2 Summary of significant accounting policies (continued)

2.8 Leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to profit or loss on a straight-line basis over the period of the lease.

2.9 Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using weighted average method. Cost of spare parts, trade and non-trading inventories comprises invoice value, freight, insurance, customs duty and all other costs incurred in bringing the inventories to their present location, less provision for impairment, if any. The cost of work in progress comprises cost of spares, direct labour and other direct costs. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses. Borrowing costs are not included in the cost of inventories.

2.10 Financial assets

Classification

All financial assets of the Company are classified as loans and receivables, based on the purpose for which the financial assets were acquired. The directors determine the classification of the financial assets at initial recognition.

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the end of the reporting period. These are classified as non-current assets.

Recognition and measurement

Regular purchases and sales of financial assets are recognised on the trade-date – the date on which the Company commits to purchase or sell the asset. Loans and receivables are initially recognised at fair value plus transaction costs and subsequently carried at amortised cost using the effective interest method.

Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously.

Impairment of financial assets

The Company assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

Financial Statements
Year ended 31 December 2016

NOTES (continued)

2 Summary of significant accounting policies (continued)

2.10 Financial assets

Impairment of financial assets (continued)

The amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in profit or loss. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in profit or loss

2.11 Trade receivables

Trade receivables are amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection is expected in one year or less, they are classified as current assets. If not, they are presented as non-current assets.

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for impairment is made on a case by case basis and when there is evidence that the amount due will not be fully recovered at the original cost.

2.12 Cash and cash equivalents

In the statement of cash flows, cash and cash equivalents include cash in hand, deposits held at call with banks, other short term highly liquid investments with original maturities of three months or less and bank overdrafts. In the statement of financial position, bank overdrafts are shown within borrowings in current liabilities.

2.13 Stated capital and dividend

Ordinary shares are classified as 'stated capital' in equity. Dividends on ordinary shares are charged to equity in the period in which they are declared.

2.14 Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost. Any differences between the proceeds (net of transaction costs) and the redemption value is recognised in profit or loss over the period of the borrowings, using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

Borrowings are classified as current liabilities unless the Company has an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period.

Financial Statements Year ended 31 December 2016

NOTES (continued)

2. Summary of significant accounting policies (continued)

2.15 Borrowing costs

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

2.16 Trade payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities.

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

2.17 Income tax

The income tax expense or credit for the period comprises current and deferred income tax. Income tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the income tax is also recognised in other comprehensive income or directly in equity, respectively.

Current income tax

Current income tax is the amount of income tax payable on the taxable profit for the year determined in accordance with the relevant tax legislation. The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the reporting date. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill. Deferred income tax is also not accounted for if it arises from initial recognition or if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit nor loss. Deferred income tax is determined using tax rates and laws that have been enacted or substantively enacted at the reporting date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle on a net basis.

Financial Statements
Year ended 31 December 2016

NOTES (continued)

2. Summary of significant accounting policies (continued)

2.18 Provisions

Provisions are recognised when: the Company has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

2.19 Employee benefits

The Company operates defined contribution retirement benefit schemes for its employees.

Retirement benefit obligations

The Company and all its employees contribute to a defined contribution plan.

A defined contribution plan is a pension scheme under which the Company pays fixed contributions into a separate entity. The Company has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

The Company's contributions to the defined contribution schemes are recognised as an employee benefit expense when they fall due. The Company has no further payment obligations once the contributions have been paid.

Termination benefits

Termination benefits are payable when employment is terminated by the Company before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits.

2.20 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Managing Director. The Managing Director, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the chief operating decision maker.

Financial Statements Year ended 31 December 2016

NOTES (continued)

(All amounts are in Ghana cedis unless otherwise stated)

3. Critical estimates, judgements and errors

3.1 Critical accounting estimates and assumptions

The preparation of financial statements requires the use of accounting estimates which, by definition, will seldom equal the actual results. Management also needs to exercise judgement in applying the Company's accounting policies. This note provides an overview of the areas that involved a higher degree of judgement or complexity, and of items which are more likely to be materially adjusted due to estimates and assumptions turning out to be wrong.

The following critical accounting estimates were made in the preparation of Company's financial statements.

Income taxes

Significant judgement is required in determining the provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the course of business. The Company recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final outcome of these matters are different from the amounts that were initially recorded, such differences will impact the income tax and deferred income tax provisions in the period in which such determination is made.

Fair value of property, plant and equipment

Management has adopted a five year cycle to assess fair values of property, plant and equipment. Property, plant and equipment were last fair valued in 2012. The fair value was determined by using the higher of replacement cost and income valuation techniques. The calculation of fair value using income valuation technique is subject to the following key assumptions: Discount rate of 8.5% and forced sale value at 70%. Management is of the opinion that the carrying amount of property, plant and equipment is not impaired and not materially different from its fair value at the reporting date.

3.2 Critical judgements in applying the entity's accounting policies

Trade receivables

Management exercises judgements in determining recoverable amount of impaired receivables when there is objective evidence to suggest that trade accounts receivable balance is impaired. The impairment assessment is carried out on cases by case basis with focus customers who had defaulted on their payment terms. Management determines whether there are observable data indicating that a trade receivable balance is impaired. This evidence may include observable data indicating that there has been an adverse change in the payment status of customers and a review of accounts history of customers. Management uses estimates based on historical loss experience for credit customers. Estimates are reviewed at least once a year to reduce any differences between loss estimates and actual loss experience.

Mechanical Lloyd Company Limited Financial Statements

Year ended 31 December 2016

NOTES (continued) (All amounts are in Ghana cedis unless otherwise stated)

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4.	Revenue		
•		2016	2015
	Motor vehicles and farm machinery sales	39,323,040	37,120,547
	Spare parts sales and workshop earnings	11,641,772	9,706,508
		<u>50,964,812</u>	<u>46,827,055</u>
5.	Cost of sales		
	Vehicles and farm machinery	29,880,266	23,859,307
	Spare parts	9,014,903	7,528,254
	Staff costs (Note 9)	2,766,737	2,391,944
	Other direct expenses	1,033,130	994,202
	Overheads	879,666	772,078
		43,574,702	<u>35,545,785</u>
6.	Operating costs		
	Operating costs include:		
	Staff costs(excluding executive director's emoluments)	3,322,553	2,913,744
	Executive director's emoluments (Note 27)	1,108,630	906,045
	Non-executive director's emoluments (Note 27)	114,300	123,100
	Depreciation (Note 11)	1,402,232	1,127,780
	Amortisation of intangible asset (Note 13)	115,421	172,270
	Auditor's remuneration	200,437	133,965
	Net exchange losses	-	769,590
	Provision for doubtful debts (Note 15)	-	741,731
	Donations	<u>20,376</u>	<u> 100</u>
7.	Other income		
	Miscellaneous income	240,714	121,674
	Income from clinic services	286,615	321,772
	Commission and fees earned on special projects	125,506	1,436,710
	Net exchange gains	529,214	-
	Gain on disposal of investment properties (Note 24)	-	8,305,941
	Rental income	12,976	11,838
	Profit on disposal of property, plant and equipment (Note 11)	<u>84,067</u>	
		<u>1,279,092</u>	<u>10,197,935</u>

NOTES (continued)

	NOTES (continued) (All amounts are in Ghana cedis unless otherwise stated)		
8.	Finance income and costs	2016	2015
	Finance income: Interest on treasury bills	254,492	657,376
	Interest income on credit sales	246,750	219,032
		<u>501,242</u>	876,408
	Finance costs:		
	Interest on loans	98,536	13,040
	Exchange Losses on loans	-	874,763
	Interest charges on outstanding payables	<u>780,092</u>	
		<u>878,628</u>	<u>887,803</u>
9.	Staff costs		
	Wages and salaries (including executive directors' salaries)	6,523,171	5,632,660
	Pension contributions	674,749	<u>579,073</u>
		<u>7,197,920</u>	6,211,733
	The number of persons employed by the Company at the year-end wa	as 178 (2015: 171).	
	Staff costs are charged to cost of sales and operating costs as shown	below:	
		2016	2015
	Cost of sales	2,766,737	2,391,944
	Operating costs	4,431,183	3,819,789
	operating costs	<u>7,197,920</u>	<u>6,211,733</u>
10.	Income tax expense		
	Current income tax charge (Note 22)	1,487	3,103,917
	Deferred income tax charge/(credit)(Note 20)	128,350	(<u>2,257,204</u>)
		<u>129,837</u>	846,713
	The tax on the Company's (loss)/profit before tax differs from the theo	retical amount that would	I arise using
	the statutory income tax rate applicable to profits as follows:	2016	2015
	(Loss)/profit before income tax	(2,673,281)	9,631,976
	. ,,	(668,320)	2,407,994
	Tax charged at corporate tax rate of 25% (2015:25%) Expenses not deductible for tax purposes	376,525	27,739
	Income taxed at different rate	(2,206)	(832,606)
	Utilisation of previous unrecognised realised exchange losses Adjustment in respect of prior years	- 423 838	(953,256) 196,842

423,838

129,837

196,842

846,713

Adjustment in respect of prior years

Financial Statements Year ended 31 December 2016

NOTES (continued)

(All amounts are in Ghana cedis unless otherwise stated)

11. Property, plant and equipment

771		Plant, machinery, equipment, furniture and	Capital work-in-	
Cost/valuation	Buildings	vehicles	progress	Total
At 1 January 2016	33,475,709	5,736,223	-	39,211,932
Additions Disposals	147,803 	1,284,931 (207,490)	<u> </u>	1,432,734 (207,490)
At 31 December 2016	33,623,512	6,813,664		40,437,176
Accumulated depreciation				
At 1 January 2016	2,442,592	2,349,209	-	4,791,801
Charge for year	874,601	527,631	-	1,402,232
Released on disposal		<u>(58,647)</u>		<u>(58,647)</u>
At 31 December 2016	3,317,193	2,818,193		6,135,386
Net book amount At 31 December 2016	<u>30,306,319</u>	<u>3,995,471</u>	-	<u>34,301,790</u>
Cost/valuation At 1 January 2015 Additions Transfer from other prepayments Transfers Disposals At 31 December 2015	27,027,038 131,285 - 6,317,386 33,475,709	4,617,135 1,393,414 - - (274,326) 5,736,223	5,094,937 998,218 224,231 (6,317,386)	36,739,110 2,522,917 224,231 - (274,326) 39,211,932
Accumulated depreciation	<u>55, 17 5, 18 5</u>			30,2 : 1,302
At 1 January 2015 Charge for year Released on disposal	1,683,182 759,410	2,100,423 368,370 (119,584)	- - -	3,783,605 1,127,780 (119,584)
At 31 December 2015 Net book amount	2,442,592	2,349,209	<u> </u>	4,791,801
At 31 December 2015	<u>31,033,117</u>	<u>3,387,014</u>	-	34,420,131

The buildings were revalued on 30 November 2012 by independent professional valuers. Valuation is on the basis of open market value. If buildings were stated on historical cost basis, the amounts would be as follows:

	2016	2015
Cost	3,618,200	3,618,200
Accumulated depreciation	(<u>1,597,078)</u>	(1,534,569)
Net book amount	<u>2,021,122</u>	2,083,631

Financial Statements Year ended 31 December 2016

NOTES (continued)

(All amounts are in Ghana cedis unless otherwise stated)

11. Property, plant and equipment (continued)

1 7/1	2016	2015
Profit on disposal of property, plant and equipment		
Cost	207,490	274,326
Accumulated depreciation	<u>(58,647</u>)	(<u>119,584)</u>
Net book amount		
	148,843	154,742
Write off	-	(154,742)
Disposal proceeds	(<u>232,910</u>)	-
Profit on disposal	<u>(84,067</u>)	-

Capital work-in-progress as at 31 December 2015 comprised new branch workshop and showroom under construction in Takoradi. The project was completed in during the year.

The Company capitalised borrowing costs amounting to GH¢216,201 on qualifying assets in 2015. Borrowing costs were capitalised at 3 months LIBOR plus 6.25% per annum.

Fair values of buildings

The buildings were revalued on 30 November 2012 by independent professional valuers to determine the fair value at 31 December 2012. The revaluation surplus net of applicable deferred income taxes was credited to other comprehensive income for the year ended 31 December 2012. The net revaluation surplus is currently shown in capital surplus account in equity (Note 19). The directors are of the view that the fair value of buildings at 31 December 2016 is not materially different from that for 2012. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identifiable assets or liabilities (Level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (Level 3).

The fair value hierarchy for buildings carried at fair value is shown below:

The fair faire metal end to be a same as a fair fair fair fair fair fair fair fa	2016	2015
Fair value measurement using other observable input (Level 2)	30,306,319	31,033,117

Valuation techniques used to derive level 2 fair values

Level 2 fair values of buildings have been derived using the income approach. Rental values of similar properties within the locality of the Company's buildings were used and adjusted per square meter. The most significant input into this valuation approach is rental values per square meter.

12. Other prepayments

Other prepayments represent part payment for lands in the course of acquisition for which the Company is yet to secure all the legal registration requirements. The carrying amounts of lands for which the Company has secured all the legal registration requirements are transferred to property, plant and equipment.

	2016	2015
At 1 January	1,656,925	674,631
Additions	399,500	1,206,525
Transfers to property, plant and equipment		<u>(224,231</u>)
At 31 December	<u>2,056,425</u>	<u>1,656,925</u>

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Year ended 31 December 2016

NOTES (continued)

(All amounts are in Ghana cedis unless otherwise stated)

13. Intangible assets

The intangible assets represents capitalised computer software.

		2016	2015
	Cost		
	At 1 January and 31 December	<u>792,189</u>	792,189
	Amortisation		
	At 1 January	442,429	270,159
	Charge for the year	<u>115,421</u>	<u>172,270</u>
	At 31 December	<u>557,850</u>	442,429
	Net book amount 31 December	<u>234,339</u>	<u>349,760</u>
14.	Inventories		
	Trade inventories	15,489,301	17,905,734
	Goods in transit	1,346,419	3,684,134
	Work-in-progress	316,928	565,835
	Non-trade inventories	<u>111,001</u>	<u>110,242</u>
		<u>17,263,649</u>	22,265,945

The cost of inventories recognised as an expense and included in cost of sales amount to $GH\phi$ 38,895,170 (2015: $GH\phi$ 31,387,561). No amount was charged to profit or loss for damaged and obsolete inventories during the year (2015: Nil).

15. Trade and other receivables

	2016	2015
Trade receivables Less provision for impairment of trade receivables	6,535,174 (<u>1,207,816</u>)	6,036,853 (<u>1,207,816</u>)
Trade receivables - net Staff receivables Other receivables	5,327,358 679,385 112,037 115,313	4,829,037 523,446 1,616,326 124,593
Prepayments	<u></u>	<u>7,093,402</u>

The maximum amount of staff indebtedness during the year did not exceed $GH \not \in 680,000$ (2015: $GH \not \in 523,446$).

The fair values of trade receivables, other receivables (excluding recoverable VAT and prepayments) and staff receivables approximates their carrying values.

Movements on the provision for impairment of trade receivables are as follows:

	2016	2015
At 1 January	1,207,816	466,085
Increase during the year	-	741,731
At 31 December	1.207.81 <u>6</u>	1,207,816

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Year ended 31 December 2016

NOTES (continued)

(All amounts are in Ghana cedis unless otherwise stated)

16. Cash and cash equivalents

	2016	2015
Cash in hand	49,014	15,250
Cash at bank	3,319,401	3,093,075
Treasury bills (maturing within the 91 days purchase)	<u>-</u>	<u>1,406,351</u>
	<u>3,368,415</u>	<u>4,514,676</u>

Cash and cash equivalents include the following for the purposes of statement of cash flows:

	2016	2015
Cash and cash equivalents	3,368,415	4,514,676
Bank overdrafts	(<u>1,300,640)</u>	(210,840)
	2,067,77 <u>5</u>	4,303,836

17. Stated capital

The authorised ordinary shares of the Company is 100,000,000 ordinary shares of no par value out of which 50,095,925 (2015: 50,095,925) have been issued as follows:

	No. of shares	Proceeds
Issued for cash consideration	11,426,643	47,792
Rights issue Transfer from income surplus	34,011,865 <u>4,657,417</u>	2,708,790 <u>14,904</u>
	<u>50,095,925</u>	2,771,486

There was no change in stated capital during the year (2015: Nil).

There is no unpaid liability on any share and there are no calls or instalments unpaid. There are no treasury shares.

18. Capital surplus account

	2016	2015
At 1 January and 31 December	<u>21,861,622</u>	21,861,622

The capital surplus account is the unrealised appreciation from the revaluation of the Company's land and buildings. The revaluation surplus arose from an independent professional valuation of the Company's land and buildings. The latest valuation was performed on 30 November 2012. Capital surplus is not available for distribution

19. Income surplus account

The income surplus account represents earnings retained by the Company. Movements in the income surplus account are shown in the statement of changes in equity on page 12 of these financial statements.

NOTES (continued)

(All amounts are in Ghana cedis unless otherwise stated)

20. Deferred income tax

21.

Year ended 31 December 2016	At 1 January	Charged/ (credited) to profit or loss	At 31 December
Description along the and a surface cost			
Property, plant and equipment - on historical cost basis - on revaluation surpluses Intangible assets Carry forward tax losses Provision for doubtful debts Other provisions Unrealised exchange losses	(381,003) 3,857,933 66,936 - (301,954) (722,050) (411,088)	498,205 - (18,603) (1,282,615) - 520,275 _411,088	117,202 3,857,933 48,333 (1,282,615) (301,954) (201,775)
Officialised exchange losses	-		2 227 124
Comprising:	<u>2,108,774</u>	<u>128,350</u>	<u>2,237,124</u>
Deferred income tax asset Deferred income tax liability	(1,816,095) 3,924,869 2,108,774	(1,301,218) <u>1,429,568</u> 	(3,117,313) <u>5,354,437</u> 2,237,124
Year ended 31 December 2015	=, : • = ; : : :		
Property, plant and equipment			
 on historical cost basis on revaluation surpluses Intangible assets Investment properties Provision for doubtful debts Other provisions Unrealised exchange losses 	(293,643) 3,857,933 53,784 1,944,000 (116,521) - (<u>1,079,575</u>) 4,365,978	(87,360) - 13,152 (1,944,000) (185,433) (722,050) 668,487 (2,257,204)	(381,003) 3,857,933 66,936 - (301,954) (722,050) (411,088) 2,108,774
Comprising:	<u>, , , , , , , , , , , , , , , , , , , </u>	,	
Deferred income tax asset Deferred income tax liability	(1,489,739) <u>5,855,717</u> <u>4,365,978</u>	(326,356) (<u>1,930,848</u>) (<u>2,257,204</u>)	(1,816,095) 3,924,869 2,108,774
Trade and other payables		204.0	0045
		2016	2015
Trade payables Accrued charges Sundry payables Provisions		17,584,996 234,667 246,876 933,106 18,999,645	19,724,663 425,606 292,691 2,888,200 23,331,160

The fair values of trade payables, accrued expenses and sundry payables (excluding advance receipts and indirect taxes) approximate to their carrying values.

Financial Statements Year ended 31 December 2016

NOTES (continued)

(All amounts are in Ghana cedis unless otherwise stated)

22. Current income tax

Variable I 04 Daniel av 0040	At 1 January	Charge for the year	Payments during the year	At 31 December
Year ended 31 December 2016				
Corporate income tax:				
Up to 2015	(428,348)	-	(61,568)	(489,916)
2016	<u>-</u>	1,487	(266,085)	<u>(264,598</u>)
	(428,348)	1,487	(327,653)	(754,514)
Capital gains tax:				
Up to 2015	2,906,128	-	-	2,906,128
2016		<u>-</u>	(98,520)	(98,520)
	<u>2,477,780</u>	<u>1,487</u>	(<u>426,173)</u>	<u>2,053,094</u>
Year ended 31 December 2015				
Corporate income tax:				
Up to 2014	(318,629)	196,842	-	(121,787)
2015		947	(307,508)	(306,561)
	(318,629)	197,789	(307,508)	(428,348)
Capital gains tax:				
2015	_	<u>2,906,128</u>		2,906,128
	<u>(318,629</u>)	<u>3,103,917</u>	(307,508)	<u>2,477,780</u>
Borrowings				
_			2016	2015
Current				
Bank overdrafts			<u>1,300,640</u>	<u>210,840</u>

Bank overdraft

23.

The Company's overdraft facilities not exceeding GH¢4 million (2015: GH¢2.5 million) are secured by a debenture over the floating assets of the Company, a legal mortgage over specified properties and lien over trading stocks.

Bank loans

Stanbic medium term loan 1 (MTL1) facility of US\$2 million

The Company's term loan facility of US\$2.0 million secured in 2012 from Stanbic Bank Ghana Limited to finance the construction of a branch office. The facility is to be repaid in thirty-six (36) equal instalments after two years principal moratorium period. The facility attracts interest at 3 months LIBOR plus 6.25% per annum. The facility is secured by a floating charge over the Company's inventories and a first legal mortgage over the branch office under construction with funds from the facility. The facility was repaid in 2015.

Financial Statements Year ended 31 December 2016

NOTES (continued)

(All amounts are in Ghana cedis unless otherwise stated)

23. Borrowings (continued)

The movement in loan account during the year is as follows:

Year ended 31 December 2015	At 1 January	Drawdown	Exchange rate adjustment	Repayment	At 31 December
Stanbic medium term loan 1	4,297,222		<u>874,763</u>	(5,171,985)	-
Current portion of loans	(1,841,667)				-
Non-current portion of loans	<u>2,455,555</u>				<u>-</u>
24. Non-current asset held for sale	•			2016	2015
Investment properties				<u>-</u>	<u> </u>
The Company initiated the proc concluded the sale and transfer is as follows:					
•				2016	2015
Proceeds Carrying value of investment pro	perties			<u>-</u>	21,265,941 (12,960,000)
Gains on disposal				<u> </u>	<u>(8,305,941</u>)
25. Dividend					
				2016	2015
At 1 January Interim dividend declared for 201 Final Dividend declared for 2015	5			500,959 (500,050)	1,001,919
Payment At 31 December				(<u>500,959</u>) -	(<u>1,001,919</u>) -

At the annual general meeting of 16 June 2016 a final dividend of $GH \not\in 0.01$ per share amounting to $GH \not\in 500,959$ was declared for the year ended 31 December 2015. In 2015, the Company paid an interim dividend of $GH \not\in 0.02$ per share amounting to $GH \not\in 1.001,919$.

Financial Statements

Year ended 31 December 2016

NOTES (continued)

(All amounts are in Ghana cedis unless otherwise stated)

26. Cash generated from/(used in) operations

	2016	2015
(Loss)/profit before income tax	(2,673,281)	9,631,976
Depreciation charge	1,402,232	1,127,780
Amortisation of intangible assets	115,421	172,270
Profit on disposal of property, plant and equipment	(84,067)	-
Gains on disposal of investment properties	<u>-</u>	(8,305,941)
Property and equipment written off	-	154,742
Finance income	(501,242)	(876,408)
Finance costs	878,628	887,803
Decrease in inventories	5,002,296	336,373
Increase in trade and other receivables	859,309	(3,543,873)
Decrease in trade and other payables	(<u>4,331,515</u>)	(<u>14,267,599</u>)
Cash generated from/(used in) operations	<u>667,781</u>	(<u>14,682,877</u>)

27. Related party transactions

The managing director owns 29.99% (2015: 29.99%) of the Company's issued shares as of the reporting date.

27.1 Key management compensation

Key management includes directors (executive and non-executive) and members of senior management. The compensation paid or payable to key management for employee services is shown below:

	2016	2015
Salaries	1,109,777	1,108,897
Defined contributions scheme	<u>87,638</u>	65,080
	<u>1,197,415</u>	1,173,977
Directors' remuneration		
Fees for services as a director	114,300	123,100
Other emoluments (included in key management compensation above)	<u>1,108,630</u>	906,045
	<u>1,222,930</u>	<u>1,029,145</u>
27.2 Car loans to key management		
At 1 January	338,721	10,550
Loans advanced during the year	372,117	510,655
Interest charged	89,525	52,945
Loan repayments received	(<u>308,710</u>)	(235,429)
	<u>491,653</u>	338,721

Car loans are recovered through the monthly payroll in accordance with the payment plan. No provisions were required in 2016 (2015: Nil) for car loans made to key management personnel.

Financial Statements

Year ended 31 December 2016

NOTES (continued)

(All amounts are in Ghana cedis unless otherwise stated)

28. Segmental reporting

Management has determined the operating segments based on the reports reviewed by the Executive Committee that are used to make strategic decisions. Management has determined the operating segments based on the franchise held at each reporting date. The Company's primary reporting segments are based on products under the franchise, namely BMW, Ford, Massey Fergusson, and servicing of vehicles.

Year ended 31 December 201	<u>6</u> В м W	Ford	Massey Fergusson		Total
Revenue	13,724,305	22,486,351	3,112,384	11,641,772	50,964,812
Cost of sales	(10,466,440)	(17,352,999)	(2,060,827)	(13,694,436)	(<u>43,574,702</u>)
Gross profit	3,257,865	5,133,352	<u>1,051,557</u>	(2,052,664)	7,390,110
Operating costs Other income					(10,965,097)
Operating loss					(2,295,895)
Finance income					501,242
Finance costs					<u>(878,628</u>)
Loss before income tax					(2,673,281)
Income tax expense					(129,837)
Loss for the year					<u>(2,803,118</u>)
Year ended 31 December 2015					
Revenue	9,474,894	26,256,941	1,388,712	9,706,508	46,827,055
Cost of sales	(<u>7,475,834</u>)	(<u>15,561,688</u>)	(822,230)	(<u>11,686,033</u>)	(<u>35,545,785</u>)
Gross profit	<u>1,999,060</u>	10,695,253	566,482	<u>(1,979,525</u>)	11,281,270
Operating costs Other income					(11,835,834) 10,197,935
Operating profit					9,643,371
Finance income Finance costs					876,408 (887,803)
Profit before income tax Income tax expense					9,631,976 (846,713)
Profit for the year					8,785,263

Financial Statements Year ended 31 December 2016

NOTES (continued)

(All amounts are in Ghana cedis unless otherwise stated)

28. Segmental reporting (continued)

The Chief operating decision maker in assessing the performance of the reportable segments does not allocate assets and liabilities to these segments but rather manages the financial position in totality. There is no revenue from a single customer which exceeds 10% of total revenue.

29. Financial risk management

The Company's operations expose it to a variety of financial risks that include credit risk, liquidity risk, the effects of changes in foreign currency exchange rates and interest rates. The Company's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on its financial performance. The primary risks faced by the Company are exchange rate risk and credit risk.

Risk management is carried out by the management of the Company under policies approved by the board of directors. Management identifies, evaluates and hedges financial risks.

29.1 Market risk management

Market risk is the risk that movements in market rates, foreign exchange rates, interest rates, and equity and commodity prices will reduce the Company's income or the value of its portfolios. The management of market risk is undertaken using policies approved by the board of directors.

Foreign exchange risk

The Company seeks to reduce its foreign currency exposure through a policy of matching, as far as possible, assets and liabilities denominated in foreign currencies. The Company imports vehicles, spare parts and equipment from overseas and therefore is exposed to foreign exchange risk arising from mainly Euro and US dollar (USD) denominated liabilities. Management's policy to manage foreign exchange risk is to hold foreign currency bank accounts which act as a natural hedge for purchases of motor vehicles and farm machinery. Currency exposure arising from liabilities denominated in foreign currencies is managed primarily through the holding of bank balances in the relevant foreign currencies.

At 31 December 2016, if the currency had weakened/strengthened by 1% against the Euro with all other variables held constant, post-tax loss for the year would have been GH¢56,255 (2015: Post tax profit would have been GH¢46,352) lower/higher, mainly as a result of Euro denominated trade payables and bank balances.

At 31 December 2016, if the currency had weakened/strengthened by 1% against the US dollar with all other variables held constant, post-tax loss for the year would have been GH¢722 (2015: post tax profit would have been GH¢21,867 (higher/lower) mainly as a result of US dollar denominated trade payables and bank balances.

At 31 December 2016, if the currency had weakened/strengthened by 1% against the pound with all other variables held constant, post-tax loss for the year would have been GH¢1,058 (2015: post tax profit would have been GH¢823 (higher/lower) mainly as a result of pound denominated trade payables and bank balances.

The Company hedges the currency risk using the practice stated above in order to mitigate currency risk as a result of changes in foreign exchange rates.

Financial Statements Year ended 31 December 2016

NOTES (continued)

(All amounts are in Ghana cedis unless otherwise stated)

29. Financial risk management (continued)

29.1 Market risk management (continued)

Foreign exchange risk (continued)

The table below shows financial assets and liabilities categorised by currency at their carrying amount.

USD (US\$)	GBP (£)	EURO (€)	GHS (GH¢)	Total
- <u>1,783,096</u>	- <u>141,261</u>	- <u>806,690</u>	6,009,427 <u>637,368</u>	6,009,427 3,368,415
<u>1,783,096</u>	<u>141,261</u>	<u>806,690</u>	<u>6,646,795</u>	9,377,842
1,683,049 	20,355 	8,303,606	7,970,014 1,300,640	17,977,024
<u>1,683,049</u>	20,355	<u>8,303,606</u>	<u>9,270,654</u>	<u>19,277,664</u>
1,969,590	109,808	397,658	6,624,258 2,037,620	6,624,258 4,514,676
<u>1,969,590</u>	<u>109,808</u>	<u>397,658</u>	<u>8,661,878</u>	<u>11,138,934</u>
4,835,689 		6,382,621 <u>-</u> 6,382,621	8,938,690 210,840 9,149,530	20,157,000 210,840 20,367,840
	1,783,096 1,783,096 1,683,049 1,683,049 1,969,590 1,969,590 4,835,689	1,783,096 141,261 1,783,096 141,261 1,683,049 20,355 1,683,049 20,355 1,969,590 109,808 1,969,590 109,808 4,835,689	1,783,096 141,261 806,690 1,783,096 141,261 806,690 1,683,049 20,355 8,303,606 - - - 1,683,049 20,355 8,303,606 - - - 1,969,590 109,808 397,658 1,969,590 109,808 397,658 4,835,689 - 6,382,621 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - <t< td=""><td>- - - 6,009,427 1,783,096 141,261 806,690 637,368 1,683,049 20,355 8,303,606 7,970,014 - - - 1,300,640 1,683,049 20,355 8,303,606 9,270,654 1,969,590 109,808 397,658 2,037,620 1,969,590 109,808 397,658 8,661,878 4,835,689 - 6,382,621 8,938,690 - - - 210,840</td></t<>	- - - 6,009,427 1,783,096 141,261 806,690 637,368 1,683,049 20,355 8,303,606 7,970,014 - - - 1,300,640 1,683,049 20,355 8,303,606 9,270,654 1,969,590 109,808 397,658 2,037,620 1,969,590 109,808 397,658 8,661,878 4,835,689 - 6,382,621 8,938,690 - - - 210,840

Interest rate risk

The Company's exposure to the risk for changes in market interest rates relates primarily to the Company's long-term obligations with a floating interest rate. To manage this risk, the Company's policy is to contract for best interest rate in borrowing from banks. The Company regularly monitors financing options available to ensure optimum and attractive interest rates are obtained.

The sensitivity analysis for interest rate risk shows how changes in the fair value or future cash flows of a financial instrument will fluctuate because of changes in market rates at the reporting date.

The Company used sensitivity analysis technique to measure the estimated impact in the profit or loss from an instantaneous increase or decrease of 1% (100 basis points) in market interest.

The Company calculates the impact on profit or loss of a defined interest rate shift. Based on the simulation performed, the impact on post-tax profit of a 1% shift would be a maximum increase or decrease in finance cost of $GH\phi985$ (2015: $GH\phi2,162$) per annum.

Price risk

The Company does not hold any financial assets or liabilities subject to price risk.

Financial Statements Year ended 31 December 2016

NOTES (continued)

(All amounts are in Ghana cedis unless otherwise stated)

29. Financial risk management (continued)

29.2 Credit risk management

Credit risk is the risk that financial loss arises from the failure of a customer or counterparty to meet its obligations under a contract. The Company has dedicated policies and procedures to control and monitor all such risks. Although the Company is potentially exposed to credit loss in the event of non-performance by counterparties, such credit risk is controlled through credit control policy whereby credit sales are only made to government agencies and institutional customers.

The Company does not hold any collateral as security. The amount that best represents the Company's maximum exposure to credit risk at 31 December 2016 and 2015 is the carrying value of the trade receivables, staff receivables and cash and cash equivalents in the statement of financial position.

Analysis of trade receivables by credit quality is as follows:

Gross value of trade receivables comprise:

	2010	2013
Neither past due nor impaired	2,337,584	2,555,781
Past due but not impaired	2,989,774	2,273,256
Impaired	<u>1,207,816</u>	<u>1,207,816</u>
	<u>6,535,174</u>	6,036,853

2016

2015

As of 31 December 2016, trade receivables past due but not impaired were in arrears up to 6 months.

At 31 December 2016, trade receivables of GH¢1,207,816 (2015: GH¢1,207,816) were impaired and fully provided for.

The Company extends credit to customers up to one year.

(ii) Staff receivables

Staff receivables are recovered through the monthly payroll in accordance with the payment plan. Staff receivables are neither past due nor impaired.

(iii) Other receivables

Sundry receivables are neither past due nor impaired.

(iv) Cash and cash equivalents

The Company manages credit risk relating to cash and cash equivalents by having banking relationships with only financial institutions licensed by the Bank of Ghana.

29.3 Liquidity risk management

Liquidity risk is the risk that the Company will encounter difficulty in meeting obligations associated with financial liabilities. The Company maintains a strong liquidity position and manages the liquidity profile of its assets, liabilities and commitments so that cash flows are appropriately balanced and all funding obligations are met when due.

The Company has an overdraft facility with a local bank which provides the Company with an option to maintaining liquidity and continuity in funding.

Financial Statements Year ended 31 December 2016

NOTES (continued)

(All amounts are in Ghana cedis unless otherwise stated)

29. Financial risk management (continued)

29.3 Liquidity risk management (continued)

The Company has incurred debts but also hold liquid assets to meet immediate cash requirements. The Company evaluates its ability to meet its obligations on an ongoing basis. Based on these evaluations, the Company implements strategies to manage its liquidity risk.

Prudent liquidity risk management implies that sufficient cash is maintained and that sufficient funding is available through an adequate amount of committed credit facilities.

Details of bank overdrafts and loan facilities taken on by the Company are shown in Notes 23

The table below analyses the Company's financial liabilities into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date. The amounts disclosed below are the contractual undiscounted cash flows.

At 31 December 2016	Less than 12 months	More than 12 months	Total
Bank overdrafts Trade and other payables	1,632,303 <u>17,977,024</u>	<u>-</u>	1,632,303 17,977,024
Total financial liabilities	<u>19,609,327</u>		<u>19,609,327</u>
At 31 December 2015			
Bank overdrafts Trade and other payables	264,667 <u>20,157,000</u>	- 	264,667 20,157,000
Total financial liabilities	<u>20,421,667</u>	_	20,421,667

29.4 Management of capital

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to provide returns for shareholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the Company may limit the amount of dividends paid to shareholders, issue new shares, or sell assets to reduce debt.

There is no externally imposed capital requirement

29.5 Fair value of financial assets and liabilities

The fair value of a financial instrument is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Financial instruments utilised by the Company during the years ended 31 December 2016 and 31 December 2015 with information regarding the methods and assumptions used to calculate fair values are summarised as follows:

Current assets and liabilities

Financial instruments included within current assets and current liabilities (excluding cash and borrowings) are generally short term in nature and accordingly their fair values approximate to their book values.

Borrowings

The table below sets out the Company's classification of each class of financial assets and liabilities, and their fair values

Financial Statements Year ended 31 December 2016

NOTES (continued)

(All amounts are in Ghana cedis unless otherwise stated)

29. Financial risk management (continued)

29.5 Fair value of financial assets and liabilities (continued)

<u>At 31 December 2016</u>	Loans and receivables	Other liabilities amortised cost	Total	Fair value
Financial assets				
Trade and other receivables Cash and cash equivalents	6,009,427 <u>3,368,415</u>	<u> </u>	6,009,427 <u>3,368,415</u>	6,009,427 <u>3,368,415</u>
Financial liabilities				
Trade and other payables Bank overdrafts		17,977,024 _1,300,640	17,977,024 <u>1,300,640</u>	17,977,024 <u>1,300,640</u>
At 31 December 2015				
Trade and other receivables Cash and cash equivalents	6,624,258 <u>4,514,676</u>	<u> </u>	6,624,258 4,514,676	6,624,258 4,514,676
Financial liabilities				
Trade and other payables Bank overdrafts		20,157,000 210,840	20,157,000 210,840	20,157,000 210,840
Earnings per share			2016	2015
(Loss)/ profit for the year			<u>(2,803,118)</u>	8,785,263
Number of ordinary shares (Number)			<u>50,095,925</u>	50,095,925
Basic and diluted (loss)/earnings per s	share (GH¢)		(0.0560)	<u>0.1754</u>

There were no potentially dilutive shares outstanding at 31 December 2016 or 2015. Diluted earnings per share are the same as basic earnings per share.

31. Commitments

30.

Capital commitments

Capital commitments at the reporting date is as follows:

	2016	2015
Property, plant and equipment contracted	-	<u>1,532,000</u>

Financial Statements Year ended 31 December 2016

NOTES (continued)

(All amounts are in Ghana cedis unless otherwise stated)

31. Commitments (continued)

Operating lease commitments

The Company leases various outlets under non-cancellable operating lease. The lease terms are between 5 and 10 years, and the majority of the lease agreements are renewable at the end of the lease period at market rates.

The future aggregate minimum lease payments under non-cancellable operating leases are as follows:

	2016	2015
Not later than 1 year	101,280	133,284
Later than 1 year and not later than 5 years	405,120	367,680
Later than 5 years	<u> </u>	91,920

32. Contingent liabilities

(i) Guarantees

The Company's bankers have provided guarantees not exceeding GH¢1,260,000 (2015: GH¢229,860). The Company is liable to the banks in the event of default.

(ii) Claims

The Company is defending legal actions brought by various persons for claims of GH¢2,727,083 (2015: GH¢305,410). Management has assessed the likelihood of these legal proceedings resulting in financial commitments and payments by the Company Limited and concluded that this is not probable. No provision has been made in the financial statements following professional advice and management's assessment of these proceedings.

33. Subsequent events

There were no significant events after the reporting date that needs to be adjusted or disclosed.

Shareholders' Information Year ended 31 December 2016

SHAREHOLDERS INFORMATION

1. Details of 20 largest shareholders

The twenty largest shareholders in the Company and the respective number of shares held at 31 December 2016 are as follows:

Names	Number of shares	% Shareholding	
Mr. Terence R.K. Darko	15,024,381	29.99	
Mega African Capital Ltd	3,774,500	7.53	
Mr. Michael O. Darko	2,441,600	4.87	
Mr. D. M. Darko	2,052,000	4.10	
Mr. G. A. Darko	2,052,000	4.10	
Mrs. K. Y. Darko – O'Kell	2,052,000	4.10	
Mr. T. R. Darko (Jnr)	2,052,000	4.10	
SCBN/ Mega African Capital	1,862,700	3.72	
Mr. C. N. Darko	1,198,752	2.39	
Ms. S. A. Darko	1,198,745	2.39	
Ms. R. J. Darko	961,305	1.92	
Ms. Caroline B. Darko	845,967	1.69	
Mr. P. K. Abosi-Appeadu	635,300	1.27	
Ms. E. A. Darko	600,000	1.20	
Coco - Mutual Fund Trust	581,700	1.16	
Mr. Daniel Ofori	554,300	1.11	
Alpine Properties Limited	550,700	1.10	
Zigma Investment Club	526,600	1.05	
Ms. Lucy S. Darko	508,465	1.01	
Ms. Esther S. Darko	<u>504,561</u>	1.01	
Reported totals	39,977,576	79.81	
Not reported	<u>10,118,349</u>	20.19	
	<u>50,095,925</u>	<u>100.00</u>	

2. Number of shareholders

The number and distribution of ordinary shareholders with equal voting rights as at 31 December 2016 was as shown below:

	No. of holders	Total holding	% Holdings
1 - 1,000	3,147	1,289,371	2.57
1,001 - 5,000	695	1,528,202	3.05
5,001 - 10,000	103	813,772	1.63
10,001 and above	<u>121</u>	46,464,580	92.75
	4,066	50,095,925	100.00

SHAREHOLDERS INFORMATION (continued)

3. Five year financial summary (All amounts are thousands of Ghana cedis unless stated otherwise)

Statement of comprehensive income	2016	2015	2014	2013	2012
Revenue (Loss)/profit before income tax (Loss)/profit after income tax Other comprehensive income:	50,965 (2,673) (2,803)	46,827 9,632 8,785	30,641 (4,076) (3,506)	38,410 (1,461) (1,027)	46,951 7,778 6,215
- Revaluation surplus, net of tax Total comprehensive income	- (2,803)	<u>8,785</u>	<u>(3,506)</u>	- (1,027)	16,880 <u>23,095</u>
No. of shares in thousands Earnings per share:	<u>50,095</u>	<u>50,095</u>	<u>50,095</u>	<u>50,095</u>	<u>50,095</u>
Basic and diluted (loss)/earnings per share (GH¢)	(<u>0.0560)</u>	<u>0.1754</u>	<u>(0.0700)</u>	(0.0205)	<u>0.1241</u>
Statement of financial position Assets Non-current assets					
Property, plant and equipment Investment properties	34,302	34,420	32,955	32,338	31,748 12,960
Other prepayments Intangible assets	2,057 <u>234</u>	1,657 <u>350</u>	675 <u>522</u>	675 632	675
Total non-current assets Current assets Non-current asset held for sale	36,593 26,866 	36,427 33,874 	34,152 33,539 <u>12,960</u>	33,645 31,782 <u>12,960</u>	45,383 36,295
Total assets	<u>63,459</u>	<u>70,301</u>	<u>80,651</u>	<u>78,387</u>	<u>81,678</u>
Equity Stated capital Capital surplus account Income surplus account	2,771 21,862 <u>14,235</u>	2,771 21,862 <u>17,539</u>	2,771 21,862 <u>9,756</u>	2,771 21,862 <u>13,763</u>	2,771 21,862 <u>15,541</u>
Total equity Non-current liabilities Current liabilities	38,868 2,237 <u>22,354</u>	42,172 2,109 <u>26,020</u>	34,389 6,822 <u>39,440</u>	38,396 7,592 <u>32,399</u>	40,174 6,661 <u>34,843</u>
Total equity and liabilities	<u>63,459</u>	<u>70,301</u>	<u>80,651</u>	<u>78,387</u>	<u>81,678</u>
Dividend paid per share (GH¢)	<u>0.0100</u>	0.0200	<u>0.0100</u>	0.0150	0.0080
Net assets per share (GH¢)	<u>0.7759</u>	<u>0.8418</u>	<u>0.6865</u>	<u>0.7664</u>	<u>0.8019</u>