

PRESS RELEASE

PR. No 002/2010

PZ CUSSONS (GHANA) LIMITED (PZ) - UN-AUDITED RESULTS FOR THE HALF YEAR

PZ has released its un-audited results for the half year ended November 30, 2009 as per the attached.

Issued at Accra, this 12th day of January, 2010.

- E N D -

att'd.

Distribution:

- 1. All LDMs
- 2. General Public
- 3. Company Secretary, PZ
- 4. MBG Registrars (Registrars for PZ shares)
- 5. GSE Securities Depository
- 6. SEC
- 7. GSE Council Members
- 8. GSE Notice Board

For enquiries, contact:

General Manager/Head of Listings, GSE on 669908, 669914, 669935 *JEB

PZ CUSSONS GHANA LIMITED

UNAUDITED RESULTS FOR THE 6 MONTHS ENDED 30TH NOVEMBER, 2009.

FINANCIAL HIGHLIGHTS

$\mathrm{GH} \phi$	YEAR TO DATE 11/30/2009	YEAR TO DATE 11/30/2008	% CHANGE
REVENUE	25,140,573	20,007,104	26
OPERATING PROFIT	1,876,261	1,216,206	54
PROFIT BEFORE TAX	1,957,535	1,112,870	76
PROFIT AFTER TAX	1,468,151	834,652	76
OPERATING CASH FLOW	446,623	(359,480)	224
SHAREHOLDER FUND	22,912,191	21,802,985	5
EARNINGS PER SHARE(BASIC & DILUTED)	0.052	0.030	76
PBT MARGIN(%)	7.8	5.6	40
PAT MARGIN(%)	5.8	4.2	40

Turnover and profit before tax for the half year grew by 26% and 76% respectively over same time last year. The strong topline growth and higher profit were generated from the following:

- a) Strong demand for our brands
- b) Internal cost savings & efficiency initiatives in supply chain processes
- d) Prudent management of financing cost

Outlook for the rest of the year remains challenging especially with effect of high inflation & strong competition from cheap imports. The company continue to focus on building strong brands through market activations & innovation our business growth plans and profitibility are in line with our expectations as we continue to take appropriate actions to address external factors that affect our long term delivery of shareholder value

Paul Kwabena Pepera Chairman James Berkeley Judson Director

PZ CUSSONS GHANA LTD

(UNAUDITED) BALANCE SHEET AS AT 30TH NOVEMBER, 2009.

	2010 GH¢	2009 GH¢
Assets		
Non-current assets		
Property, plant & equipment	10,363,638	10,498,615
Investments	1,405,271	1,405,271
	11,768,909	11,903,886
_		
Current assets		
Inventories	21,042,511	19,450,970
Trade and other receivables	8,596,363	7,961,682
Cash and Bank	2,069,828	661,469
	31,708,702	28,074,121
Total assets	43,477,611	39,978,007
Equity and liabilities		
Capital and reserves		
Stated Capital	1,160,000	1,160,000
Capital Surplus	4,465,574	4,484,363
Income Surplus	17,286,617	16,158,622
Total equity	22,912,191	21,802,985
Current liabilities		
Trade and other payables	17,890,265	13,411,462
Borrowings	-	2,399,619
Current tax liabilities	341,091	368,021
Dividend payable	747,903	465,161
	18,979,259	16,644,263
Non-current liabilities		
Borrowings	233,362	_
Provision for liabilities and charges	1,352,799	1,530,759
110 Tollow 101 Impulates that classifies	1,586,161	1,530,759
		1,550,757
Total liabilities	20,565,420	18,175,022
Total equity and liabilities	43,477,611	39,978,007

THE FINANCIAL STATEMENT DO NOT CONTAIN UNTRUE STATEMENTS, MISLEADING FACTS OR OMIT MATERIAL FACTS TO THE BEST OF OUR KNOWLEDGE.

Paul Kwabena Pepera Chairman James Berkeley Judson Director

PZ CUSSONS GHANA LTD

(UNAUDITED) INCOME STATEMENT FOR THE SIX MONTHS ENDED 30TH NOVEMBER, 2009.

	2010 GH¢	2009 GH¢			
Revenue	25,140,573	20,007,104			
Cost of sales	(16,737,818)	(14,209,013)			
Gross profit	8,402,755	5,798,091			
Selling & Distributing Cost	(4,973,098)	(3,216,111)			
Administrative Cost	(1,553,396)	(1,365,774)			
Operating profit	1,876,261	1,216,206			
Other Income	84,588	636,604			
Profit before finance (charge)/income	1,960,849	1,852,810			
Net finance (charge)/income	(3,314)	(739,940)			
Profit before income tax	1,957,535	1,112,870			
Income tax expense	(489,384)	(278,218)			
Profit after income tax for the period transferred to the income surplus account	1,468,151	834,652			
Attributable to: Equity shareholders	1,468,151	834,652			
Earnings per share (Basic & Diluted)	0.052	0.030			
(UNAUDITED) INCOME SURPLUS ACCOUNT FOR THE SIX MONTHS ENDED 30TH NOVEMBER, 2009.					
	2009 GH¢	2008 GH¢			
At 1st June	15,818,466	15,323,970			
Transferred from Income Statement	1,468,151	834,652			
At 30th November	17,286,617	16,158,622			

PZ CUSSONS GHANA LTD

(UNAUDITED) CASH FLOW STATEMENT FOR THE SIX MONTHS ENDED 30TH NOVEMBER, 2009.

	2010	2009
	$GH\phi$	$GH_{\mathcal{C}}$
Cash flow from operating activities		
Profit after income tax expense Adjusted for:	1,468,151	834,652
Depreciation charges	687,387	653,902
Dividend received	(84,588)	(155,642)
Profit on disposal of property, plant and equipment	-	(465,356)
Income tax expense	489,384	278,218
Interest charged	17,566	739,940
	2,577,900	1,885,714
Increase in inventories	(2,611,193)	(139,121)
(Increase)/decrease in trade and other receivables	(2,922,946)	(952,583)
Increase/(decrease) in trade and other payables	3,907,151	7,452
Income tax paid	(486,723)	(414,813)
Interest paid	(17,566)	(746,129)
Net cash generated from/(used in) operating		
activities	446,623	(359,480)
Cash flow from investing activities		
Dividend received	84,588	155,642
Purchase of property, plant and equipment	(697,899)	(1,262,468)
Proceeds from sale of property, plant and equipment	-	504,000
Net cash generated used in investing activities	(613,311)	(602,826)
Cash flow from financing activities		
Net proceeds from intercompany loans	(356,637)	2,000,000
Net cash generated from financing activities	(356,637)	2,000,000
Net increase/(decrease) in cash and cash equivalents	(522 325)	1,037,694
Cash and cash equivalents at 1st June	(523,325) 2,563,153	
Cash and cash equivalents at 1st june Cash and cash equivalents at 30th November	2,039,828	(2,775,843) (1,738,149)
Cash and Cash equivalents at Juli Movember	2,039,020	(1,738,149)